

[TEMPLATE]

The Investment Hub

for EU private sector investments under Global Gateway in
Sub-Saharan Africa, Asia and the Pacific and Americas and the Caribbean



XXX

...-...-2025

European Commission

Directorate General for International Partnerships (DG INTPA)

Investment Hub: what is it?



A **channel / entry-point** for the EU private sector to share proposals with DG INTPA



Coordinated by DG INTPA to **facilitate support** needed to make investments happen in INTPA's partner countries under the Global Gateway Strategy

Investment Hub: new channel for EU companies

A **single entry point** for projects aligned with Global Gateway priorities, to **bridge the gap** between ambition and implementation by:

- identifying promising projects early,
- facilitating their preparation and coordination,
- and mobilising European public and private financing.

- However: **no commitment to support by INTPA**
- **No additional sources of funding** through the Investment Hub



EU companies must first contact their **Team National** to submit proposals to the EU.

Team National

Main entry point to the IH



EU companies must first contact their **Team National** to submit proposals to the EU.

Team National has the following **responsibilities**:

- **Unites key national stakeholders:** government bodies, DFI, ECA*, business associations, private sector
- **Selects and endorses Global Gateway projects** with strong Team Europe potential
- **Channels projects** to INTPA for coordinated support via the Investment Hub

Investment Hub – 3-step journey

1

SUBMISSION

- **EU Company** sends project proposal to Team National.
- **Team National** selects and submits to Investment Hub.

2

ASSESSMENT

- **DG INTPA** assesses based on eligibility and assessment criteria and informs Team National of outcome.

3

SUPPORT IDENTIFICATION & MOBILISATION

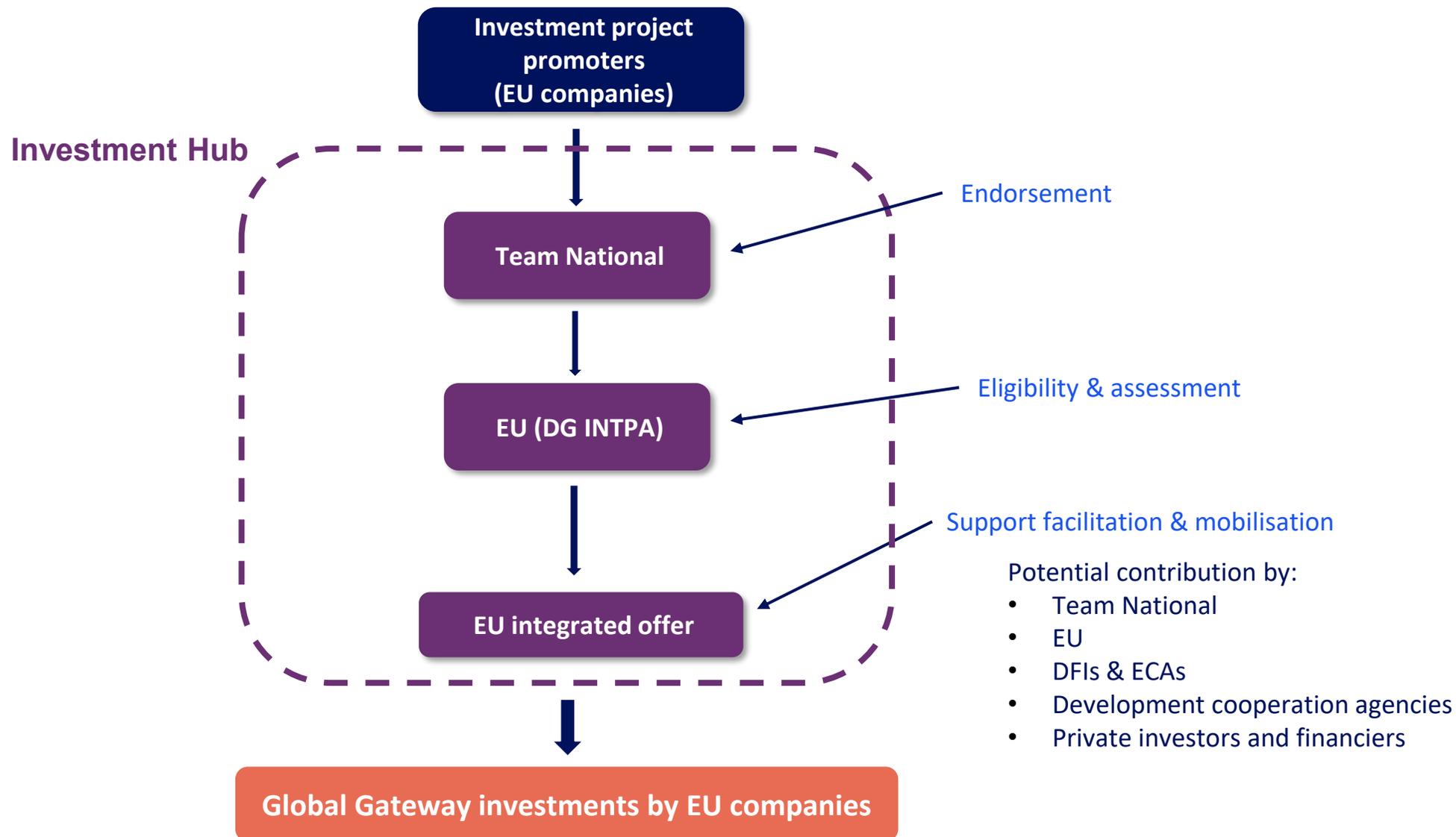
- **DG INTPA and Team National** facilitate access to tailored support from **financing institutions** and other **Team Nationals** based on barriers identified by **EU company**.



Rolling
basis

1 month

The Investment Hub process



Eligibility criteria



Who Can Apply...

- **Company headquartered in the EU**
- **With 10% own contribution** of project investment size



Project Requirements:

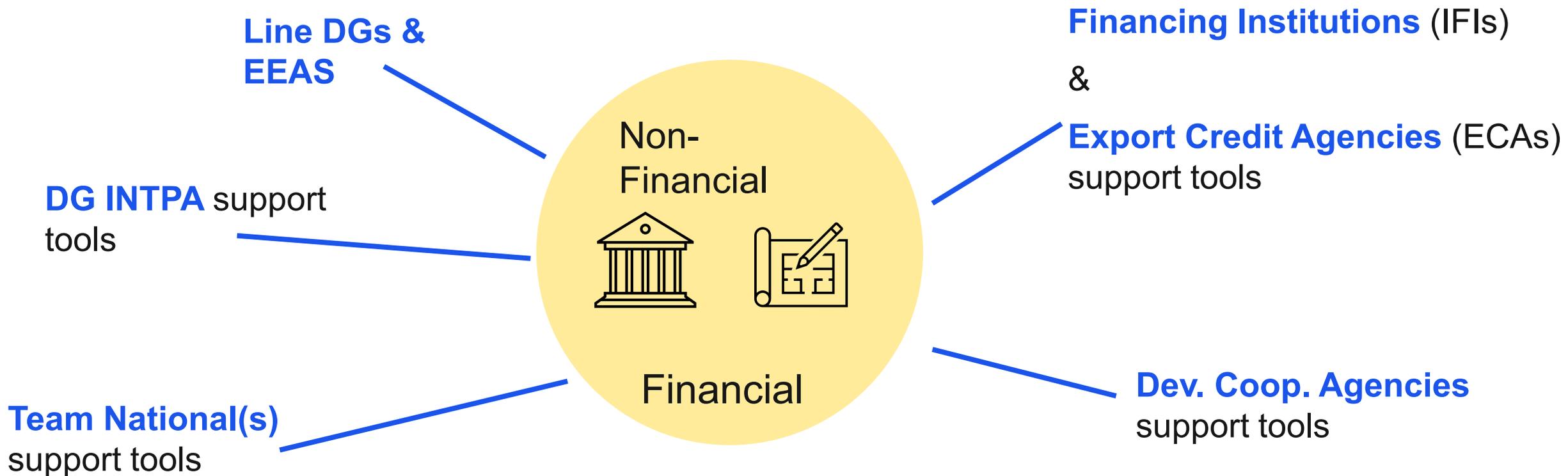
- **Priority sectors:** Climate & Energy, Digital, Health, Education & Research, Transport
- **Eligible country/region***.
- **Strategic alignment** with Global Gateway values and objectives.
- **Team National Commitment**
- **Minimum size: EUR 10m** (except for flagship projects)
- **Partner country** buy-in and aligned interest.

* Latin America and Caribbean, Sub-Saharan Africa, Asia Pacific

Identification and mobilisation

Who provides the support?

- One **Support Facilitator** is assigned to the project.
- All **stakeholders** are consulted at once as part of support phase.



Type of Support available...



Financial Support

- **Loans, Equity and project Guarantees:** Through DFIs and ECAs*.
- **Blended finance:** Combining EC grants with DFI/private financing.



Non-Financial Support:

- **Technical Assistance:** Service contracts and capacity building.
- **Political Support:** EU diplomatic networks and bilateral relations.
- **Market Intelligence:** Advice from the Team Europe network.

Example - Windmill Construction Project

Support received through the Investment Hub could include:

Scoping Study

By DG INTPA

Technical feasibility and environmental impact assessment

Skills training to local workforce

By Team National

Local employment reinforcement and creation

Loan

By DFI

Concessional financing for project implementation

Off-take Guarantee

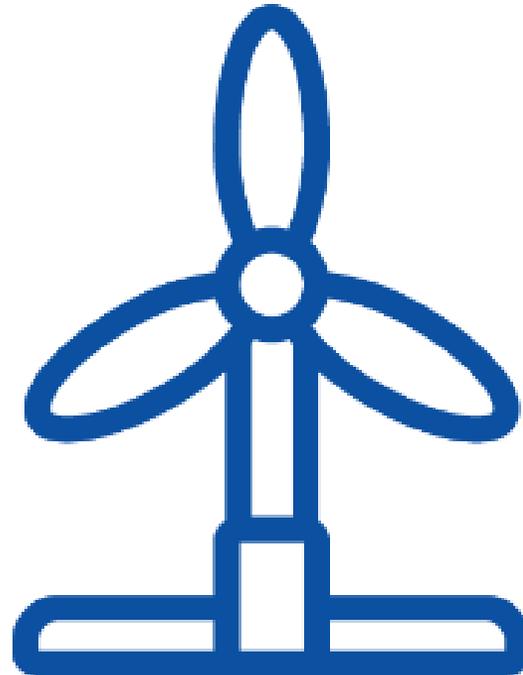
By Export Credit Agency

Risk mitigation and revenue security

Technical Assistance

By EU Member State implementation agency

Regulatory environment improvement and policy support



How to submit a project to the IH as a company

1. Fill the [application form](#).
2. Send it to the [Team National](#) of your choice*.

- Then
- ✓ The Team National will carry out a [pre-eligibility check](#). If the Team National endorses the project, it will define its potential support and submit the proposal to DG INTPA
 - ✓ DG INTPA will [assess](#) the proposal and respond within four weeks.
 - ✓ If selected, DG INTPA will assist you with the mobilisation of Global Gateway support.

* For a consortium, only one submission is required by the lead company.

Thank you!

For more information visit the [Investment Hub webpage](#)



Contact: INTPA-INVESTMENT-HUB@ec.europa.eu

#GlobalGateway #TeamEurope

Pre-screening

Eligibility criteria

- 1) The investment project is compatible with the Global Gateway scope and its principles and values (including ESG related principles: 'green and clean', 'good governance and transparency'.)
- 2) The project sponsor is headquartered in the EU.
- 3) One or more entities of the Team National commit to provide some form of financial or non-financial support.
- 4) The targeted country/region is an eligible INTPA partner country/region (SSA, APAC, LAC).
- 5) Minimum project investment size for individual projects: EUR 10 million. No minimum size for projects contributing to a Global Gateway flagship.
- 6) Minimum project sponsor own contribution: 10% of the project investment size.
- 7) The acquisition of assets in partner countries is only eligible if the project is part of an industrial strategy where the EU interest would be preserved in the long term.
- 8) Aligned with the targeted partner country/region interests.
- 9) There is a partner country buy-in.

Pre-screening

Assessment criteria

- 1) Contribution to EU interest.
- 2) Contribution to public policies objectives (additionality).
- 3) Team National contribution.
- 4) Team Europe dimension or potential.
- 5) Total project investment size.
- 6) Time horizon / maturity.
- 7) Project sponsor experience in the targeted region/country and capacity.
- 8) The project foresees a physical investment (visibility).
- 9) The project requires or could be complemented by 360° investments.

Role of SMEs

- 1) Minimum contribution is **EUR 1m.**
(10% of the EUR 10m minimum project investment size).

Minimum contribution does not apply for **flagship projects** or in specific sectoral/regional calls.

- 2) SMEs can join **consortia with larger companies** (Team Europe approach) or participate in **value chains** when larger European corporates win contracts abroad.
- 3) Important: Global Gateway is not an SME internationalisation instrument — **dedicated DG GROW tools** cover that.