



17TH ANNUAL

EU-UN PROCUREMENT SEMINAR

25 - 26

MAY, 2021

**VIRTUAL
EDITION**

Attend the Seminar and meet several UN agencies' procurement staff to understand how your company can do business in the \$19 Billion UN Procurement Market.

www.eupf.org



WHO SHOULD ATTEND?

Representatives from EU companies who seek to become long term suppliers to the UN.

WHY?

- Endorsed by major UN procurement organizations & EU Missions in New York.
- Presentations offering unrivaled insight of the largest UN organizations, their procurement procedures, projects and activities.
- Theme-Specific Workshop and group discussions selected and presented by UN staff focusing on specific industries such as Energy, Water and Sanitation, Healthcare, Cybersecurity, Transport and Logistics, Waste Management, Sustainable Procurement, and many more.
- Meet directly with UN buyers, prescribers and decision makers in 1-on-1 meetings.
- Invited organizations: UN Secretariat/DOS, UNDP, UNICEF, UNOPS and World Bank among others.
- Excellent B2B Network opportunities with more than 60 other EU companies.

WHAT TO EXPECT?

Companies seeking to do business with the UN will gain an in-depth understanding of where to find procurement notices, how the tender process works and the type of products that the participating UN organizations procure.

Various interactive workshops will also help companies understand how their products and services can be best promoted to the UN.

The 1-on-1 meetings will allow companies to meet individually with UN organizations.

Furthermore, this event serves as an exceptional networking opportunity with other EU companies.

REGISTRATION PERIOD
FEBRUARY 8 - MARCH 26

**REGISTRATION
FEE**

\$490

1ST COMPANY
REPRESENTATIVE

\$95

ANY ADDITIONAL
REPRESENTATIVE

ON-DEMAND VIDEO LIBRARY

RELEASED IN MAY 2021

WEBINARS

Webinar 1

OVERVIEW OF THE UN PROCUREMENT MARKET

Overview of Procurement Requirements of major UN organizations

Webinar 2

DOING BUSINESS WITH THE UN - REGISTRATION AS A VENDOR

Presentation of detailed registration process for various vendor databases used by the UN organizations

Webinar 3

DOING BUSINESS WITH THE UN - THE TENDER PROCESS

Overview of the Tender Process from A to Z

OVERVIEW PRESENTATIONS

FROM THE FOLLOWING AGENCIES:

UN/DOS • UNDP • UNOPS • UNICEF • WORLD BANK

On Demand Video Library Content for EU Companies on UN Procurement in collaboration with several UN agencies is **FREE FOR REGISTERED PARTICIPANTS**.

The content will be released through the virtual platform in May during weeks leading up to the seminar.

For more information on workshops and webinars, please visit www.eupf.org

PROGRAM OUTLINE Subject to change

MAY 25

DAY 1

8:00AM EST

PRE-EVENT NETWORKING

8:15AM EST

MC WELCOME & PLATFORM OVERVIEW

8:30AM - 8:45AM EST

OFFICIAL OPENING

8:45AM - 10:35AM EST

WORKSHOPS

10:45AM - 11:35AM EST

INDUSTRY ROUNDTABLES

11:45AM - 12:30PM EST

PANEL ON CURRENT DEVELOPMENT OF PROCUREMENT/Q&A + MC CLOSING OF THE DAY



Photographed by Adela Wagner

MAY 26

DAY 2

8:00AM EST

PRE-EVENT NETWORKING

8:15AM EST

WELCOME TO THE 2nd DAY BY MC

8:30AM - 9:20AM EST

WORKSHOP

9:30AM - 10:20AM EST

TRADING PLACES: ONE HOUR IN THE UN SHOES

10:30AM – 12:15PM EST

WORKSHOPS

12:15PM - 12:30PM EST

CLOSING: FUTURE OF THE UN PROCUREMENT

WORKSHOPS

- Energy: Waste Management and Power Generation
- Healthcare, Medical Equipment and Supplies
- Information and Communication Technologies (ICT) & Cybersecurity
- Logistics, Transportation & Physical Security
- Infrastructure and Water Sanitation, Purification & Hygiene (WASH)

Event Management and Coordination by  Boruta Consulting