



Export and More

MINISTRY OF Foreign Affairs and Trade of Hungary

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# **Construction Industry**





### **Construction Industry**

Hungarians are proud of their creativity. They are happy to talk at length about the range of innovations associated with Hungarian scientists and inventors. The same applies to the results achieved by the construction industry. Hungarian specialist, Béla Gerster, is renowned for his role in constructing the Corinth Canal, which was completed in 1893 and was the longest of any such structure at the time. Translucent concrete and glass concrete have gained extensive international recognition among modern-day innovations from the construction industry, yet reusable plastic shuttering is also a Hungarian invention.

The Hungarian construction industry employed more than 200.000 people and created more than 21 million USD

value in 2024. The construction industry still plays a solid role in the Hungarian export, with an increasing number of Hungarian companies gaining popularity mainly in neighbouring countries. Several of these companies have acquired factories or real estate development companies (mainly in Poland), constructed apartment complexes, shopping centres, designed and built industrial and other special facilities, as well as water treatment systems.

The local sector's strengths are the design, construction, development of network infrastructures and recycling of construction waste. Several historic and listed buildings in Hungary and abroad demonstrate the sector's contribution to enriching the world's architectural

#### INCREASE IN THE PRODUCTION OF CONSTRUCTION IN THE CEE REGION 2019 - 2023 (%)



heritage. Hungarian construction and civil engineering firms enjoy extensive international recognition, undertaking many outstanding quality projects from Germany to the Far East. Hungary has a long-standing tradition in manufacturing construction products (e.g. wood products by Falco, plastic products by Graboplast, tiles by Zalakerámia). Companies specialising in roofing and interior design have a considerable, decades-long reputation and complete large volumes of international orders. To fulfil the high-level expectations of the sector, the Hungarian companies launched several innovation projects related to energy efficiency and alternative energy production which resulted in new insulation materials (e.g. glass foam and heated glass structures).

As Hungary is rich in thermal water resources, it has several companies that specialise in high-quality sanitary appliances that can later be used in the spa industry. The construction industry accounted for 6,1% of Hungary's total GDP in 2024. The Hungarian construction industry excels in quantity and quality, with an increasing number of Hungarian architectural plans and solutions gaining increased recognition in international competitions and exhibitions over the past few years. Europe's most extensive cultural and urban development programme is the Liget Budapest Project, including the House of Hungarian Music, which received international recognition and several prestigious awards. The Laposa Winery as well as the new passenger hall at Budapest Airport (SkyCourt) are also internationally recognised, as well as the Groupama Arena, which was named 'The World's Best Newly-Built Stadium'. An increasing number of international exhibitions and conferences (e.g. the International Conference on Sustainability in Energy and Buildings) choose Hungary as the location for their events, underlining the country's importance and key role in sharing professional knowledge on an international level. Using their significant R&D as well as professional training background, the Hungarian construction companies offer innovative and future-oriented inhouse solutions that provide answers to the century's infrastructure and urban development sector's emerging technical, environmental and social challenges (e.g. smart

mobility systems for public transport, intelligent parking systems - 'Cityzen', reusable plastic shutters). As a result of the construction industry's outstanding development, over the past few years, Hungarian companies have been offering sustainable, modern, complex and - concurrently - sustainable systems. They have therefore also met their foreign partners' strict requirements in terms of environmental protection by using environmentally friendly or smart building materials, as well as implementing thermal insulation solutions.

Unfortunately, as in whole Europe the construction industry has been performing under pressure for the last 2 years by the inflation, the rising costs, strengthening green regulations and declining demand. Both the private and public sectors remain relucant to spend for and invest in construction projects nowadays in most European countries. On the other hand the viable construction companies thus are forced to upgrade their flexibility and comprehensive competitiveness with the acceleration of their technological adaptation by facilitating new machineries and technologies (e.g. Al planning, 3D printing).



# CSIKÓS TERV ARCHITECT LTD.

Csikós Terv Architect Ltd. offers comprehensive engineering solutions and development tracking from design sketches to the final products. Csikós Mihály, the founder and lead designer of the company, has almost 40 years' design experience and hundreds of projects completed in Hungary and many countries abroad. The company has created 3D visualisations and animations related to each project over the last 20 years. Csikós Terv Ltd. strives for high standards and top quality.

www.csikos.hu info@csikos.hu +36 20 923 09 38 H-2085 Pilisvörösvár, Zrínyi utca 23/A

#### **PRODUCTS & SERVICES**

Csikós Terv Ltd. provides comprehensive architectural services, ranging from sketches to complete plans. The company offers services in many different categories, such as houses, luxury homes, hotels, restaurants, shopping centres, public institutions or even ships.

The company focuses on premium quality services to fully meet client expectations; it always embraces challenges and often participates in unconventional projects.









#### **ADVANTAGES**

One of the company's most definitive advantages is its extensive experience in global projects (e.g. in Germany, France, Vietnam, Egypt and Saudi Arabia), with several returning customers. Another great advantage of the company is its experience in 3D visualisation.

#### **REFERENCES**

Hotel Four Points (by Sheraton): The company designed the interior of the Hotel Four Points by Sheraton in Kecskemét, Hungary's only Sheraton Hotel.

**Shopping centres in Saudi Arabia:** Following negotiations initiated at the Big 5 Saudi Exhibition, the company prepared the interior implementation plans and exterior design plans for four shopping centres in the Kingdom of Saudi Arabia.

**Avalon Resort & Spa:** The company prepared the designs and visualisations for one of the most popular resorts in Miskolctapolca, Hungary, which is located in the forest and offers outstanding recreational facilities.

# PRIMARY TARGET MARKETS

Finland / China / Vietnam / Russia

 $^{\circ}$ 

# KÖZTI CPLC.

KÖZTI Architects & Engineers, the architectural business with the longest traditions in Hungary, was founded in 1949. Since then, more than three thousand people have worked for the company.

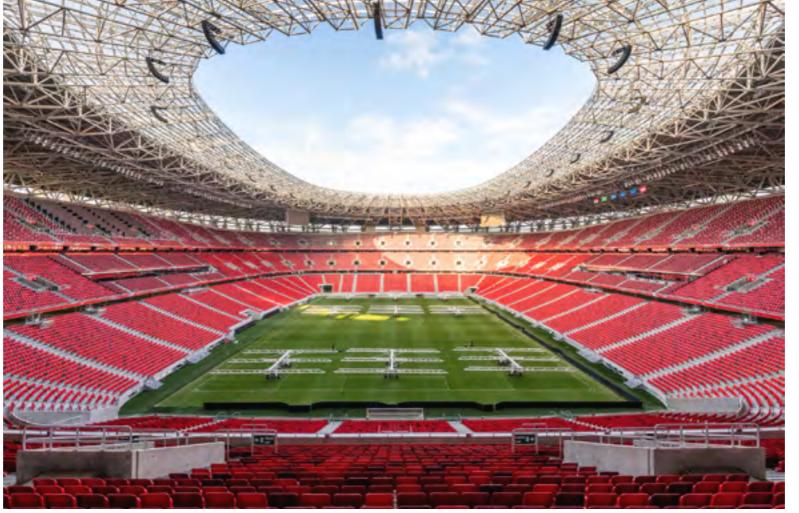
The company operates five large architect studios supported by specialist studios, with structural, electrical, building and engineering departments.

www.kozti.hu kozti@kozti.hu +36 1 4872 600 H-1023 Budapest, Lublói utca 2.

#### **PRODUCTS & SERVICES**

The company provides architectural and engineering services for the complex design of public buildings (hospitals, hotels, theatres, sports halls, stadiums, reconstructions, office buildings, airports, schools, universities, shopping centres), residential buildings and industrial buildings, from the concept design to the construction drawings.









#### **ADVANTAGES**

The success of KÖZTI cPLC lies in the expertise and dedication of its employees, among them internationally recognised experts with decades of experience and ambitious young architects. The company ensures that the customers' visions are realised in a professional, energy-efficient and economical way by using the most innovative architectural solutions of the 21st century.

#### **REFERENCES**

Puskás Stadium National Athletic Centre, Budapest, Hungary Total project value: EUR 455,000,000

Reconstruction of Castle Garden Bazaar and Buda Castle and neighbourhood public transport development Várgondnokság Nonprofit Ltd., Budapest, Hungary; Local Government, District I., Budapest, Hungary Total project value: EUR 42,000,000

GTC White House office building GTC White House Ltd., Budapest, Hungary Total project value: EUR 31,000,000

# PRIMARY TARGET MARKETS

China / India / Kazakhstan / South Korea / Saudi Arabia

Architecture

### POKA3D LTD.

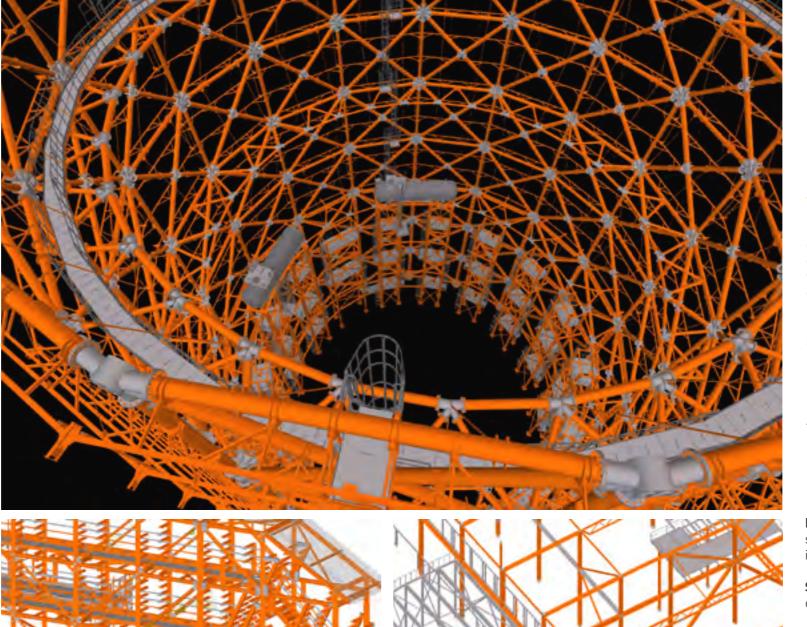
POKA3D is a Hungarian civil engineering company providing specialised engineering services for structural steel and RC projects in the areas of Industrial and Commercial Projects, Power Plants, Oil and Gas, Offshore and Transportation. In two decades of providing engineering services - founded in 1998 by Gabor Poka - Poka3D has completed more than 4,000 projects in over 35 countries. Its projects vary in scope and industry, demonstrating its steel and RC calculation and design, site engineering, mechanical engineering and power plant engineering skills. Poka3D is certified under ISO 9001 Quality Management System standards.

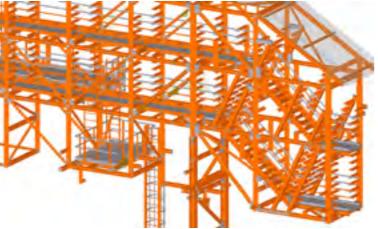
www.poka3d.com poka@poka3d.com +36 30 200 2245 H-1211 Budapest, Varrógépgyár utca 8-10.

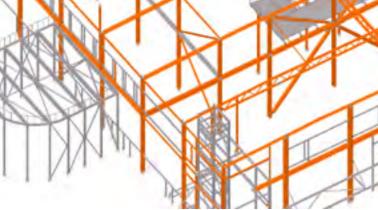
#### **PRODUCTS & SERVICES**

Poka3D has designed significant projects in almost every area of engineering, from power plants and high-voltage towers to lattice steel bridges, dams and roller coaster equipment.

Poka3D provides engineering services in the fields of industrial, offshore, oil and gas and commercial engineering, including structural calculation, structural steel and joint calculation, structural detailing and design, 3D modelling of steel structures using TEKLA, strength analysis, reinforced concrete design and detail (in-situ and pre-cast) as well as mechanical engineering.









#### **ADVANTAGES**

In several countries, the proficiency and extensive experience of its engineers allow Poka3D to execute any civil engineering project of any size, from calculations to details. The scope of services will be adapted to the given project's specific needs.

Its engineers are known for their creative problemsolving skills and overcoming professional challenges in various industrial sectors.

Poka3D has thorough knowledge and numerous licences for various software, e.g. Tekla Structures, AutoCAD, Axis, Staad-Pro, Dlubal, Robot, IDEA, Solid Edge and Inventor.

#### **REFERENCES**

**Russia:** Cooling tower in Sakhalin, Enexio (GEA-EGI), static analysis, Tekla pipe support detail modelling, oil industry, structural calculation and TEKLA 3D design

**Scandinavia:** Commercial steel building, structural calculation and TEKLA 3D design

# PRIMARY TARGET MARKETS

Germany / Denmark / Sweden / The Netherlands / Belgium

Architecture

### SINGER DESIGN LTD.

Singer Design's core team consists of architects and designers. Its common ambition - 'creating charisma by design' - results from more than a decade's mutual self-inspiration and a design philosophy tested by observations and experiences. It is the company's way of thinking and its unique workflow that shapes the way the core team interacts and leads every project. Singer Design Ltd. progressively extends its team to participate in international projects. Therefore, the company works in partnerships to provide professionalism, trustworthy consultancy, local experience and capacities.

www.singerdesign.eu adam@singerdesign.eu +36 70 945 7594 H-1137 Budapest, Radnóti Miklós utca 2., 5. emelet

#### **PRODUCTS & SERVICES**

**Development consulting** includes conceptual, operational and feasibility consulting and advice.

**Value mapping** swot research and analysis of the human-, environmental/process, and market features of the location

**Design briefing** consists of proposing a project theme (purpose), exploitable theme-communicating services and overall design specifications.

**Overall service and brand design** involves naming, brand identity, staff uniform, F&B experience, equipment and accessory design, as well as sound and scent concept and artwork curation, among others.



**Architectural full service** comprises master planning, landscape, architectural, interior and furniture design, as well as general engineering.

**Operational experience design** covers workflow specifications.

**Construction site and operational supervision** includes control of design criteria.



# SINGER DESIGN.

#### **ADVANTAGES**

Singer Design has built its design strategy method on the need for successful developments: to create superior development profitability via sentimental decision-making and loyalty on behalf of the customer.

Local SWOT-based identity creation responds to problems and enhances the site's strength in overcoming any competition by shaping the services and design of the property development.

#### **REFERENCES**

Hungary:

Hotel Grand, 10.657m2 building area, 101 rooms, ~30M EUR
Hotel Baron, 12.320m2 building area, 127 rooms,

~40M EUR

Hotel Insider, 4917m2 building area, 82 rooms,  $\sim$ 14M EUR

# PRIMARY TARGET MARKETS

UK / Russia / France / Germany / UAE

Architecture

# TIBA ARCHITECTS STUDIO LTD.

TIBA Architects Studio - established in 2005 - provides comprehensive architectural and engineering services. Aside from grand design ambitions, a professional management structure supports the business strategy in each of its projects. Creative and dynamic professionals with international professional experience bring success to projects ranging in scale and function.

Outside of Hungary, the company has designed and completed projects in several European countries, including the UK, the Netherlands, Germany, the Czech Republic and Cyprus. In addition to a sensitive response to design challenges, TIBA's strength lies in its professional approach, constructive problemsolving ability and personalised services.

www.tiba-studio.com studio@tiba-studio.com +36 1 808 9330 H-1118 Budapest, Bartoniek Géza lépcső 2.

#### **PRODUCTS & SERVICES**

Service design, architecture, interior design, urban design, master planning, design management, cost management, consultancy, graphic design, design supervision, feasibility analysis, structural engineering, electrical engineering, building services, design management, HVAC and plumbing, cooling, building control, telecommunication, security, fire protection, technology supply, construction engineering and landscape architecture.









#### **ADVANTAGES**

- Sustainable design using low-emission, energyefficient technologies & renewable energy
- Application of international qualification systems
- TIBA is also ready to provide all of its services in the BIM environment.

#### **REFERENCES**

Hungary: Váci Greens offices, gross floor area: 66,000 m²

Telekom and T-System HQ, Budapest, gross floor area: 130,000  $\ensuremath{\text{m}}^2$ 

Paris Department Store, heritage refurbishment, gross floor area:  $9,000 \text{ m}^2$ 

# PRIMARY TARGET MARKETS

EU / USA / Japan / Cyprus / China / Canada

### CÉH INC.

CÉH is one of the leading Hungarian engineering businesses in building and bridge design, with more than 30 years' experience. The company offers design and engineering services, project management and consultation. As outstanding engineering experts on the Hungarian design, building & development market, it strives to increase its international presence by establishing partnerships. With its engineering and development expertise, 'CÉH brings value and system to the world to build the future'.

www.ceh.hu atoth@ceh.hu / markus.ferenc@ceh.hu +36 30 973 88 68 / +36 20 3877333 H-1112 Budapest, Dió utca 3-5.

#### **PRODUCTS & SERVICES**

Its Building Design department undertakes full-scale, architectural, structural, HVAC and electrical design assignments.

End-to-end project management services are offered by consultants or in a package paired with a wide range of design and engineering services. Furthermore, the company offers clients outstanding professional knowledge and experience through its engineers, as well as state-of-the-art software, to provide excellent designs for new bridges or bridge reconstructions.

CÉH has completed multiple 3D-laser scanning surveys and modelling projects, including the scanning and modelling of the Hungarian State Opera House.





#### **ADVANTAGES**

For bridge design, CÉH acts as a general designer responsible for all engineering disciplines. It provides complex engineering solutions in building design with the aforementioned disciplines in-house (architectural, structural, mechanical and electrical design) and collaborates with long-term partners to deliver secondary and auxiliary services.

For the company's development projects, it strives to recognise and understand its clients' business angles and goals, allowing CÉH to utilise its wealth of economic, business and legal knowledge.



#### **REFERENCES**

Structural design of a pedestrian arch bridge spanning 55 metres with composite deck. Subcontractor of Sweco Infra & Rail. Vanhankirkonsilta (Hyvinkää, Finland), 2019-2020.

Apollo Tyres greenfield tyre factory (Gyöngyöshalász, Hungary), 175,000 m2. Full range of design and project management services, 2014-2017. Plant design created using 3D technology.

Hospital design: National Health Centre, Baku, Azerbaijan (2011-2014). 4,010 beds, intensive care units (ICU, NICU, PICU), 12 operating theatres, a special burns unit, an emergency and diagnostic unit, polyclinic (800 patients/day), three operating theatres for day surgery and the associated service units. SIZE: 100,000 m2. Client: MACAZ Construction MMC.

# PRIMARY TARGET MARKETS

Finland / Norway / Sweden / Denmark / Germany

Construction

### KÉSZ GROUP LTD.

KÉSZ Group is one of the largest construction companies in Hungary. Its successful international expansion, market independence and its sectorshaping role are what differentiate KÉSZ from its domestic competitors.

KÉSZ aims to become one of the leading companies in the CEE region, achieving international success as an independent Hungarian group of companies that, thanks to its background and spirit, represents its domestic values across borders.

www.kesz.hu/en kesz@kesz.hu +36 1 4766 500 / +36 1 4766 900 H-1095 Budapest, Mester utca 87.

#### **PRODUCTS & SERVICES**

KÉSZ's Engineering & Technologies Division includes the group's major engineering activities, from designing and executing buildings to manufacturing steel structures, vessels and reinforced concrete structures.

The company's diversity is proven not only by the broad range of references but also by its innovative solutions and continuous renewal capability.











#### **ADVANTAGES**

Thanks to its vast portfolio of services and resources, KÉSZ can effectively respond to the sector's emerging construction and economic needs, not only in Hungary but also in international markets.

All related tasks are carried out by the group's members, from design, implementation to operation.

KÉSZ's key advantage is its knowledge and its consistently delivered can-do attitude.

#### **REFERENCES**

Romania: general contractor of NYMPHAEA Thermal Spa & Wellness Centre

Ukraine: Jabil Ukraine, general contractor for the 2nd phase of a microelectronics manufacturing factory

Hungary: general contractor for Budapest Airport Pier B molo

Hungary: production and assembly of the steel roof for Puskás Arena

#### **PRIMARY TARGET MARKETS**

Germany / Russia / Ukraine / Serbia / Romania / Hungary

Construction

### LES ILDZSAS CPLC.

As a Hungarian, family-owned company, Les Ildzsas's key target is to provide its customers with first-class construction work on time and with maximum flexibility.

The company's core business is the construction of industrial buildings (halls, warehouses, factories, offices) in general construction, be it a greenfield investment, a renovation or an expansion project. Les Ildzsas works with its team of professionals on projects worldwide. Its management checks the condition of the work processes on-site daily; this is the guarantee for well-planned, thorough, quality work executed on time.

www.lesildzsas.hu info@lesildzsas.hu +36 30 942 5581 H-2120 Dunakeszi, Fóti út 45.

#### **PRODUCTS & SERVICES**

The company's activity covers the full implementation of industrial, commercial and residential projects, which could either be a complete renovation or a greenfield investment.

The company's services cover the renovation of buildings, from structural construction to professional work, to internal construction work, performing mechanical and electrical installation work. Les Ildzsas can also undertake the construction of external utilities, roads, as well as environmental and landscaping works.







#### **ADVANTAGES**

With its 30 years of experience in the construction business, Les Ildzsas's primary consideration is to provide its customers with first-class construction work with maximum flexibility yet strict compliance with deadlines. The company works with its highly qualified team of professionals on its projects throughout the country. Its management checks the condition of the work processes on-site on a daily basis, thus guaranteeing the well-planned, timely implementation and the quality undertaken.

#### **REFERENCES**

Hungary: Budapest ÁNY Security printing house, HUF 500 million

Hungary: MÁV-HÉV nationwide, hall renovation, construction, HUF 300 million HUF

Hungary: Nagyoroszi Knaus Tabbert hall construction, reconstruction renovations, HUF 400 million

Slovakia: heating and waterproofing municipal public buildings, HUF 200 million

# PRIMARY TARGET MARKETS

Slovakia / Romania

Construction

# V-HÍD PLC.

As a part of Mészáros Group, V-Hid is a leading player of the Hungarian railway construction industry. Our group can provide for the design of offices, railway construction, railway signalling, overhead catenary building and bridge construction works.

We are a relatively young but extremely dynamically developing group of companies. We can provide our customers with comprehensive services in railway construction not only in Hungary but also abroad from designing through construction to maintenance.

https://vhid.hu/ sajto@vhid.hu +36 20 478 9606 H-1146 Budapest, Hermina út 17.

#### **PRODUCTS & SERVICES**

Our mission is the modernization of the railway infrastructure. We are in possession of an SMD-80, one of Europe's three, state of the art continuous track laying, renewal and removal assembly lines. We have engines, rolling stocks and rail welding capacities.

Our constantly expanding equipment enables modern and really fast, accurate preparation and implementation.

Our satisfied customers prove the high quality of our services throughout the European Union and even beyond.







#### **ADVANTAGES**

Due to the high number of orders, we have nearly 1,000 employees and the further growth is continuous. Our work is particularly unique, which is why we are trying to employ the best possible specialists at our company in addition to using modern machines.

Besides the current procurement problems and everincreasing prices, we are striving for a continuous supply of materials, which we have made even more stable by establishing our own railway transport company.

#### **REFERENCES**

V-Híd Zrt. has completed the implementation of Phase I of the Debrecen-Füzesabony railway line modernisation project and the Velké Březno – Ústí nad Labem railway construction with the SMD 80. The Budapest-Belgrade railway modernization is currently in progress.

# PRIMARY TARGET MARKETS

Czech Republic / Bulgaria / Croatia / Serbia / Slovenia

### WEINBERG 93 ÉPÍTŐ LTD.

Weinberg 93 Építő Ltd. is one of Hungary's leading innovative, structural steel manufacturing, installation and general contracting companies. Its market share has been growing steadily for 25 years, and the volume and complexity of the company's construction activities are also increasing year on year. Weinberg's main activity is the general construction and fabrication of steel structures. The company pays special attention to exploring the needs of its partners, providing a tailormade service and offering cost-effective solutions, from the design stage to the end of the warranty period.

www.weinberg.hu tornallyay.zoltan@weinberg.hu +36 30 982 1152 H-3950 Sárospatak, Malomkőgyár utca 7.

The company's 12,500 m² structural steel fabrication plant is equipped with state-of-the-art automated production lines, drilling and cutting machines, high-performance welding stations and surface treatment facilities. Its steel fabrication production capacity is up to 8,000 tons/year and Weinberg also has a 400 m² thin sheet bending plant. The company's 3,000 m² painting area is equipped with a 5-floor extraction system with active filtering modes for solvents, water-based paint systems and fire retardant coatings.

Laser cutting: Weinberg uses a Mazak Fabri Gear 400 III laser cutting machine, which not only cuts the profiles but also prepares the component joints for welding. It can cut pipes up to 410 mm in diameter, sections up to 300x300 mm in overall size, H beams, I beams, L sections, rolled or specially bent profiles with a 3D tilting laser cutting head. Machining: The company uses a Skoda FCW150 CNC controlled horizontal boring and milling machine, equipped with a stock of 60 tools. The maximum load capacity of the rotating bench is 25,000 kg, which also has a X, Y, Z, W axis direct measuring system. Working range: 13,000 mm x 3,000 mm x 1,900 mm.



#### **PRODUCTS & SERVICES**

As a general contractor, Weinberg undertakes the overall construction of steel, reinforced concrete buildings and halls, from their design through to turnkey delivery. The company's own construction equipment, permanent base of subcontractors and experienced construction managers on-site contribute to the smooth execution of the projects.





#### **ADVANTAGES**

Weinberg offers constructive cooperation to its customers right from the design phase. With its professional experience, the company supports and helps to realise their ideas. It provides a financial and professional guarantee for its work, from the design to the end of the warranty period. The facilities built by the company are cost-effective and economically sustainable. The outstanding quality of the steel structures Weinberg fabricates is justified by the high number of international - incl. overseas - orders. The company's references include stadiums, industrial facilities, office buildings, commercial projects and power plants. Weinberg has worked in Germany, Switzerland, Norway, Austria, the Benelux and the Czech Republic, among others. In addition to its horizontal and vertical drilling and milling machines, a MAZAK 3D laser work centre ensures the precise machining of large, individual parts.

#### **REFERENCES**

Enmech Hungary Ltd., production hall and warehouse for electronics manufacturing purposes - 10,500 m<sup>2</sup>

Continental Automotive Hungary Ltd., factory expansion  $-1.800 \text{ m}^2$ 

#### PRIMARY TARGET MARKETS

Norway / Germany / Switzerland / Czech Republic / Benelux

### FALCO CPLC.

Since the company's founding in 1939, FALCO has continued to grow, invest and develop its own activities in the wood industry. One of the key moments in FALCO's development was joining Kronospan in 2007: the company not only invested in FALCO, but also brought expertise and state of the art technology, modern organisation, new markets and an entirely new approach to the business. With a passion for wood, FALCO's team consistently brings forth innovative ideas for new products. The company's management is proud of its well-known principle: 'innovation is our tradition'.

www.falco-woodindustry.com office@falco-woodindustry.com +36 94 516 600 H-9700 Szombathely, Zanati út 26.

#### **PRODUCTS & SERVICES**

FALCO offers a wide range of options of innovate solutions when it comes to wood-based panels. Its product range includes a variety of particleboards, fibreboards, mirror and acrylic gloss boards, HDF boards, worktops, laminates, compact boards for interiors and exteriors, BETONYP® chipboard, OSB boards and other accessories.

The company's service portfolio includes the reliable LOVE EXPRESS stock programme, marketing tools for promotion, technical support, providing end users with insight into production and technology and optimised transportation to customer sites.









#### **ADVANTAGES**

FALCO's biggest advantage is the Kronospan background. Kronospan has specific key competitive advantages, such as market coverage with a dual-brand strategy, asset quality and vertical integration, a competitive cost base and a highly educated team of experts. FALCO places special emphasis on matching high technical and environmental standards in compliance with local legislation. The company pays special attention to low emissions, state-of-the-art processes and filter technology and focuses strongly on achieving a sustainable and circular economy because environmental responsibility plays a pivotal role in its operations.

#### **REFERENCES**

Trade partners: large furniture industry producers, DIYers, wholesalers, retailers and project companies

Projects: hotels, TV shows, fairs, shops and studios

4\* ROMANA Beach Resort - rooms - Makarska, Croatia

Z-ROX - Office of The Year 2018 (Top 3) - Szombathely, Hungary

3\* Super 8 hotel - rooms, public areas - Dresden, Germany

#### **PRIMARY TARGET MARKETS**

Italy / Poland / Germany / Austria / Czech Republic

### **GEMTECH LTD.**

GEMTECH Ltd. is a privately owned company in Hungary that has become one of the fastest developing and largest manufacturers of steel structures and machinery in the Central and Eastern European region in two decades' time. The structures manufactured by GEMTECH represent a particularly high and unique level of quality; the annual production capacity exceeds 10,000 tons, with machined individual parts weighing up to 100 tons.

With a constant number of dedicated employees and a few subcontractors, GEMTECH provides professional welding and structural fitting capacity. The production is managed by experienced engineers, paying particular attention to quality.

www.gemtech.hu info@gemtech.hu +36 94 516 600 H-4552 Napkor, Ipartelep út 1.

#### **PRODUCTS & SERVICES**

GEMTECH is specialized in producing high quality structures:

- structures under dynamic force and special machine components produced for the energy sector (e.g., cranes, lifting equipment, power plant equipment, generator and turbine components, base frames),
- building construction, steel buildings (e.g., industrial, agricultural, sports & leisure buildings),
- custom machined units (e.g., rolling mills equipment, excavators, scrap machines).

Our manufacturing process: Sandblasting, surface cleaning; Cutting; Locksmith services; Structural assembly; Welding; Machining; Surface treatment; Assembly and erection.







#### **ADVANTAGES**

The company has extensive experience in the production of unique and large-size products, specifically cranes and lifting equipment. In addition to professional, skilled workers, the quality of the machines and structures manufactured by the company is guaranteed by procedures and techniques representing the latest technological standards, including a modern, special surface treatment system, an in-house heat treatment furnace of extreme size and a self-developed welding supervision system with modern welding machines.

#### **REFERENCES**

16 TONS LOAD CAPACITY PORT BEAM PORT CRANE
(Ganz Danubius Trading)
South Africa | 112 tons | 2018

### POWER FLYWHEEL VACUUM TANK HOUSING (Siemens Energy)

Germany | 30 tons/piece | Continuously from 2020, 3-5 per year

35 TONS LOAD CAPACITY ONE MAIN GIRDER CONTAINER LOADING CRANE (Kocks) Belgium | 355 tons | 2021

#### PRIMARY TARGET MARKETS

Belgium / Germany / Italy / Russia / the Netherlands

# GRABOPLAST FLOOR COVERING MANUFACTURERS LTD.

In over 110 years of existence, Graboplast Floor Covering Manufacturers Ltd. has become a leading specialist floor manufacturing company. The Hungarian-owned group of companies has four factories in three locations across Győr, Kecskemét and Tatabánya, with more than 90% of its income coming from export markets.

Graboplast products are made with the most advanced technology and are exported by the company, employing nearly 650 staff in more than 100 countries across five continents.

www.graboplast.com peter.herczig@graboplast.hu +36 96 506 154 H-9023 Győr, Fehérvári út 16/B

#### **PRODUCTS & SERVICES**

The Graboplast range of products has significantly changed over the last decade. The company concentrates on special flooring with great benefits developed inhouse, such as commercial, show, sports and transport flooring and the manufacturing of residential flooring.

The company's latest developments are LVT, SPC and homogeneous sheet vinyl within its wide selection of indoor vinyl and parquet floors.









#### **ADVANTAGES**

If there is one key to a more-than-110-year-old company, then it is adaptability, innovation and continuous work. Graboplast's experienced R&D team continually develops new products and innovative technical solutions. Its patented manufacturing processes allow Graboplast to create unique product features. Among the vinyl flooring manufacturers, the company was the first to switch to fully phthalate-free technology. Its floorings are 100% recyclable, and Graboplast can convert them into valuable raw materials incorporated into its flooring production.

#### **REFERENCES**

Las Vegas Lux show floor was used at the 2012 London Summer Olympics EUR 100,000

Graboplast was a TIER 1 transport flooring supplier for the 2014 Sochi Winter Olympics' bus supplier EUR 1,000,000

French Ministry of Defence (Hexagone Balard, Paris) EUR 70,000

# PRIMARY TARGET MARKETS

Austria / Germany / Poland / Sweden / Denmark

Materials

### JÁSZ-PLASZTIK LTD.

The family-owned company established its reputation with plastic processing, but it also supplies multinational companies. The headquarters of the company is in Jászberény (Hungary), but it also has sites in Nyíregyháza, Nagyréde, Sülysáp, Jászapáti and in Slovakia as well (Slovakia, Nitra).

The corporate strategy focuses on sustainability, quality and productivity. Our company is committed to protecting the environment, acting responsibly for the society, the economy and its colleagues.

www.jp.hu jasz-plasztik@jp.hu + 36 57 413 413 H-5100 Jászberény, Necső telep 1.

#### **PRODUCTS & SERVICES**

The company has over 300 injection moulding machines. The injected, painted, tampoo printed, hot stamped parts produced are assembled with purchased components.

The company's equipment includes 22 Erlenbach shape moulding machines, 2 blockmoulding machines and cutting lines. The annual capacity from traction batteries amounts to 320,000 pcs and 1,300,000 pcs from starter types.

Food approved packaging material for dairy products, in relation to this, the aluminium closing foil is also cut to the correct size and printed.



The extrusion lines are capable of processing various types of raw materials: PP, PC, PS, PMMA, PET, LDPE and HDPE. The company produces indoor and outdoor paints and plasters for the construction industry.

It also produces summer and winter windscreen washers, antifreeze liquids and concentrates.



#### **ADVANTAGES**

With more than 350 injection moulding machines, the firm is one of the marketleaders in Hungary. It offers the widest range of technologies.

At its 37,000 square meter production hall, after recycling used batteries, it produces new batteries. The company recycles lead acid battery and PET bottles as well as LDPE/HDPE foil. Its engineers design and produce moulds and equipments, and repair and maintain them as well.

The company name can be encountered on the roads of Europe on 50 trucks available for domestic transportation and 50 other vehicles for international transportation. Their guiding principle is that the generations to come are highly dependant on how we can treat and recycle the waste generated by consumer society.

# PRIMARY TARGET MARKETS

Germany / Austria / France / Norway / Sweden

Materials

### MIXTURA LTD.

Mixtura Ltd., which produces and trades building materials, is located in the northern industrial zone of Veszprém, Hungary. The private business has been successful on the market for more than 25 years as a producer of building materials and a professional representative of technical products. Constant research, development activities and innovative potential ensure Mixtura's products' continuous renewal.

The company's competitiveness and steady market position help Mixtura establish an excellent QPR in its services. The main principle in its operation is order and thoroughness, which, paired with an appropriate professional technological and technical background, results in the company's stable growth. Mixtura always listens to its partners' unique needs, and thanks to its flexibility, strives to satisfy individual customer needs.

www.mixtura.hu/en mihalyi.balazs@mixtura.hu +36 20 365 8101 H-8200 Veszprém, Házgyári út 14.

#### **PRODUCTS & SERVICES**

Mixtura Ltd.'s product line includes facade and plinth plasters; primers; exterior and interior wall paints; insulation systems; industrial floor coverings; innovative, previous roads and pavements; as well as special additives, such as UV protector or HC products.









#### **ADVANTAGES**

Owing to continuous innovation and development, the company offers its customers 100% waterproof, environmentally friendly, long-lasting pavements. Mixtura's solutions provide a unique and exclusive look both indoors and outdoors. They offer an excellent solution in the fields of park construction, landscape architecture, tree trunk framing, car parks and community spaces.

One of the company's greatest strengths is the Mixton pavement, which is a resin-based, stabilised gravel pavement with water and air permeability.

The other being the Stabilizer®, which is an organic powder-based, crushed gravel pavement that can be used without any restrictions in landscape and water conservation areas.

#### **REFERENCES**

Mixton – Olimpica Park, Budapest Mixton & Stabilizer – Tagore Promenade, Balatonfüred Stabilizer – Hungarian Parliament, Kossuth Lajos Square, Budapest

# PRIMARY TARGET MARKETS

Serbia / Slovakia / Romania / Ukraine / Croatia

Materials

### VAJDA PAPÍR LTD.

Vajda-Papir has a 23-year history as a family owned paper manufacturing company inHungary. The company has 3 different production facilities. We are in a market leading position in Hungary, offering the highest quality standards proven by BRC, Nordic Swan certificates and our regional partnership with European retailers. Last year, we opened a new, modern greenfield paper mill and production site. Currently, we have more than 30 export countries based on trusting business cooperations.

www.vajdapapir.hu/en www.ooops.hu/en/home radajkovics.zita@vajdapapir.hu +36 30 570 6515

#### **PRODUCTS & SERVICES**

#### **Excellence range Super Premium assortment**

- Toilet Paper successful launch of 4, 8,16, 20 rolls
- Kitchen Paper 3 ply jumbo, double and quattro roll variants
- Hanky box and pocket 4ply of the highest quality

#### Classic portfolio

- Classic Toilet Paper 4, 8, 16, 24 and 32 roll with and without fragrance
- Kitchen paper Jumbo roll and 50-110 sheet variants
- Hanky 10\*10 pocket, 3ply

#### Eveready range

• 10-24 and 32 small roll 3 ply for discounters and hypermarkets

#### Star Trio, Duo and Lilla

- Entry price segment portfolio
- 2-3 ply small roll offer for price sensitive consumers











#### **ADVANTAGES**

To ensure the highest quality, we produce FSC certified raw materials in our self-owned factory. In addition, we pay special attention to sustainability. One of the key elements is the recycling of packaging materials and the use of recycled plastic. Currently, all packaging materials are 100% recyclable and our Toilet Paper products are packaged using 60% recycled plastic.

The Ooops! brand targets consumers through innovation and high quality. To cover customer needs, we offer products from the super premium segment to the entry price category.

#### **REFERENCES**

Nearly 50% of our production consists of manufacturing Private Label brand products for several European, regional and local retail chains.

LIDL, ALDI-HOFER, TESCO, METRO, AUCHAN, PROFI, REMA, RIMI, COOP all trust our production quality and continuously check and audit the products in production and certificates.

# PRIMARY TARGET MARKETS

Belgium / The Netherlands / Croatia / Serbia / Austria

Technology

### **AGM BETON CPLC.**

AGM Beton cPLC was founded in 1997. The company produces reinforced concrete pipes on its production site. It performs significant construction activities, using its pipes and other precast, reinforced concrete products in both civil and structural engineering. Thanks to its very high innovation potential, it is the manufacturer of reinforced concrete products of Europe's highest available quality; its reinforced concrete products have been sold in four European countries and another five countries overseas.

www.agmbeton.hu info@agmbeton.hu +36 29 610 460 H-2200 Monor, Külterület 0100/8. hrsz.

#### **PRODUCTS & SERVICES**

ROCLA pipes are ideal for construction because of the low pressure and gravity sewers, road and railway water culverts, vertical shafts, wastewater and rainwater pump shafts, shut-off shafts, oil and grease traps and wells. The uniquely designed, reinforced concrete products meet all special requirements.

The products are suitable for the construction of water towers from 100-1,000 m3, telecommunication transmission towers, large shafts made of segments with an inner diameter of 4.64 m, panel lines for hall roofing, water reservoirs up to 1,000 m3 and wastewater pump stations.









#### **ADVANTAGES**

Rocla technology: a combination of spinning and rolling procedures (in short) resulting in high quality, wear-resistant pipes with a smooth inner surface, where no further processing is required. The technology guarantees complete water tightness.

Water and telecommunication transmission towers: by using precast structures, this results in an increased lifetime, shorter installation time and cost-efficient use. No scaffolding is required.

AGM possesses several patents that can be used in both the civil engineering and structural construction fields.

#### **REFERENCES**

Ericsson Sweden: telecommunication transmission towers located in Saudi Arabia, China, India, Egypt, Sudan.

Sade Civil Engineering Ltd.: jacking pipes to Romania

Building water towers from 100-500 m3 at various locations in Hungary since 2015.

#### **PRIMARY TARGET MARKETS**

Serbia / Croatia / Slovakia / Romania

Technology

# BUDAPEST WATERWORKS CPLC.

In addition to supplying 2 million people with drinking water and providing sanitation services in Budapest and its conurbation area, Budapest Waterworks also operates Budapest Central Wastewater Treatment Plant's state-of-the-art, environmentally-friendly solutions.

Being a company that is more than 150 years old, Budapest Waterworks believes that the best solutions are always tailored to a particular situation. It selects the technology most suited to local circumstances at all times, offering its clients value for their money without hidden costs.

www.vizmuvek.hu/en international@budapestwaterworks.hu +36 1 247 7777 H-1138 Budapest, Váci út 182.

#### **PRODUCTS & SERVICES**

Budapest Waterworks designs - and partially implements - its investments by using the company's own capacities and involving subcontractors, while also participating in increasing numbers of foreign assignments around the world. The company also has construction experience in water infrastructure developments. Its mobile water purification systems are used both in the long and short term.

On the consultancy side, Budapest Waterworks is ready to share its experience with water utility companies or operators via various operations and processes, programmes (FOPIPs), in developing mid- or long-term investment plans for service areas.





#### **ADVANTAGES**

Budapest Waterworks has extensive experience in 24/7 drinking water supply and wastewater services, enabling the company to bring the 'operator's aspect' to its projects. The company has more than 150 years' consolidated knowledge. As the company is not committed to any supplier or producer, it is able to recommend the most suitable solution with no hidden constraints. Budapest Waterworks believes in tailored solutions, and therefore always provides its clients with a solution that best fits their unique conditions.



#### **REFERENCES**

**Indonesia** – Construction of water treatment units (with a capacity of 72 m<sup>3</sup>/h or 144 m<sup>3</sup>/h) in 36 locations.

**Sri Lanka** – Rehabilitation and expansion of two water treatment plants supplying the capital city with drinking water. Kalatuwawa plant was extended from 71,000 to 90,000 m³/d, and the Labugama plant from 40,000 to 60,000 m³/d.

**Albania** – Technical assessment of the Tirana Water Supply and Sewerage Utility (UKT) evaluating the sewage and drinking water network and treatment plant, drafting of development proposals to improve the technical quality of service.

IAWD – World Bank – Elaboration of business and longterm development plans for water utility companies in the Western Balkans, focusing on customer service, revenue collection and non-revenue water reduction.

**Azerbaijan** – Introduction of an electronic workforce management system, design and technical supervision of two drinking water reservoirs, preparation of the 10-year IT strategy for the state-owned water utility company, AZERSU.

# PRIMARY TARGET MARKETS

Colombia / Albania / Montenegro / Serbia / Russia

Technology

## NYÍRLIFT LTD.

The company is a supplier of various metal products for multinational companies. Nyírlift undertakes the contract manufacturing of metal products in small, medium and large series production, from unmachined metal products to laser cutting, bending, cutting, fitter work, surface finishing as well as packaging and delivery. Currently, the company's general activities include sheet metal working, laser cutting, CNC edge bending, CNC cutting, custom metal construction and locksmith work. Aside from the standard black sheet, stainless steel or galvanised sheet, the products to be machined may be even more unique.

www.nyl.hu/en gyartas@nyirlift.hu +36 70 676 9084 H- 1036 Budapest, Lajos utca 74-76. IV. emelet

#### **PRODUCTS & SERVICES**

The company is the largest independent lift distributor in Hungary. Nyírlift deals with all well-known brands, including Thyssenkrupp, Hyundai, Orona, Wittur, Kleemann, Metron, BKG, Geda and Hydral.

Nyírlift can implement the most extreme demands thanks to its manufacturing capacity, be it a unique panoramic round lift or a goods lift exceeding a capacity of 10,000 kg. Its portfolio includes panoramic lifts, freight lifts, home lifts, small freight lifts, escalators and moving walkways.









#### **ADVANTAGES**

Complete production of small and large series products from flat sheet metal to surface treatment, quality control and packaging.

In case of a large series order, Nyírlift is ready to extend its machine stock with a suitable single-purpose machine or tool as part of a long-term business relationship.

#### **REFERENCES**

Nyírlift ensures maintenance and remote monitoring of lifts in accordance with regulations applicable throughout Hungary. The company undertakes to perform lift maintenance and operations in each European Union country bordering Hungary.

- WITTUR LLC Krupina total project value: EUR 800,000
- Sematic Hungary Ltd. total project value: EUR 738.090
- MST Engineering Ltd. total project value: EUR 83.940
- MSK Hungary LP -total project value: EUR 164,740

#### **PRIMARY TARGET MARKETS**

Germany / Russia / Ukraine / Serbia / Romania / Hungary

Technology Technology

### WM SYSTEMS LLC.

As a leading European IoT & IIoT developer company, cellular IoT is in WM Systems' DNA. The company provides future-proof industrial IoT devices and managed data services.

The company is a renowned IoT, IIoT/M2M developer based in Hungary, with offices in Romania and Slovakia, employing 20 specialised engineers.

WM Systems controls the entire product development process, from R&D, design, hardware, firmware and software development to manufacturing and quality assurance and quarantee.

www.wmsystems.hu intersales@wmsystems.hu +36 1 310 7075 H-1222 Budapest, Villa utca 8.

#### **PRODUCTS & SERVICES**

The high-quality routers, modems, gateways and DCUs are designed and manufactured in Europe. The company also possesses device management solutions.

The solutions and services for utility companies, system integrators, energy providers and industrial partners includes smart metering solutions (100% compatible smart meter modems for Landis+Gyr, Itron, Elster/Honeywell and EMH meters), smart grid solutions (two-way cellular communication devices for a smarter grid) and industrial automation solutions (industrial routers, modems, DCUs and switches).











#### **ADVANTAGES**

WM Systems' devices operate on any cellular network and any module option, including industrial connectivity and transparent/'push'/'pull' data sending features with numerous types of metering protocols. The company provides the following safety features: AES128/256 and TLS encryption, IPSec/Tunneling, VPN, HTTPS, SSHv2, supercapacitor. The devices use the OpenWrt system web interface with management features: TR-069 support, Device Manager® (FW updates, remote configuration). The products have an IP51/IP67 enclosure, DIN rail, expansion options. Certifications and test reports are available.

#### REFERENCES

**Poland:** Industrial LTE router development. WM Systems has been the supplier since 2018, 30+ k units sold.

**The Netherlands:** CDMA450 router and 4G router for public street lighting switch. The company has been the supplier since 2016, 30+ k units sold.

**Switzerland:** 4G, LTE Cat M/NB electricity metering modem for Elster meters. The company has been the supplier since 2014, 20+ k units sold.

#### PRIMARY TARGET MARKETS

Austria / Germany / Spain

### **B+N REFERENCIA PLC.**

Founded in 1993, B+N Referencia Zrt. is Hungary's market leader facility management company. Its activities cover the entire service spectrum of the industry: cleaning and sanitary cleaning, technical operation, fit-out, gardening, textile and laundry services, security services, catering, document management. The company has had a stable position (127 in 2021) in the ranking of the 500 largest domestic companies in terms of turnover in recent years.

www.bplusn.hu / www.fmnewsroom.com iroda@bplusn.hu +36 30 670 8752 H-1133 Budapest, 116-118. Váci út, TOWER 1

B+N Referencia 7rt, is the market leader FM service. provider in Central and Southeastern Europe. Over the last two years the company has purchased five FM companies and is now present in Poland, Romania, Czech Republic, Slovakia, Slovenia and Bulgaria. The company employs 21,000 people and covers over 16 million square metres area. Its customers include major operators in the corporate and business sectors, as well as public institutions. B+N Referencia Zrt. establishes new trends in the industry and is the only facility management company with a dedicated research and development department. The company aims to renew the FM industry with its innovative methods. The company is proud of its own development known as "ROBIN" the autonomous industrial cleaning robot, designed for the efficient cleaning of large contiguous areas. It is also proud of a self-developed mobile UVC disinfection device that takes UV disinfection of vehicles to a higher level. B+N Referencia Zrt. is also engaged in extensive activities in bioinformatics. Its aim is to soon implement a metagenomics analysis and prediction system. This revolutionary innovation allows for the rapid detection



of infectious colonies spreading in public places to prevent possible epidemics. This unique development will drastically reduce the risk of infection in hospitals, increase patient safety and protect the health and safety of people in the workplace.

The company aims to establish a more liveable world and a healthier environment via its complex services and innovative, in-house developed devices. B+N Referencia Zrt. considers its social mission to increase the social appreciation of cleaning work. After all, it is not only the cleanliness that we should cherish but also the work of the person responsible for it.

#### **PRODUCTS & SERVICES**

Full scale of facility services: technical operation, fit-out, cleaning and sanitary cleaning, gardening, textile and laundry services, security services, catering, document management







#### **ADVANTAGES**

Regional operation
30 years of experience
Single-gate system
Qualified workforce
Tailor-made services
Transparency and accountability

#### **REFERENCES**

MOL, Hungary since 2009 OTP, CEE region SKODA, CEE region SIEMENS, CEE region

# PRIMARY TARGET MARKETS

Poland / Romania / Slovakia / Austria / United Arab Emirates

### **GANZ MOTOR LTD.**

With 178 years of professional expertise, Ganz Motor Kft. is a Hungarian manufacturer of major engineering units for railway vehicles. These include Diesel Engines, Transmissions and Bogies.

The company is 100% owned by Ganz Holding.

www.ganzmotor.hu info@ganzmotor.hu +36 1 299 8500 H-1087 Budapest, Kőbányai út 21.

#### **PRODUCTS & SERVICES**

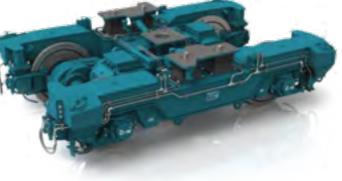
- Design and development of diesel engines, hydraulic transmissions, railway bogies using up-to-date CAD/ CAM and FEA systems (Solidworks, Ansys, Simpack)
- On-site expert review, survey and advice
- Production of railway vehicle components, spare parts, industrial transmissions and special equipments
- On-site diesel engine, transmission, gearbox installation and assembly
- Running and load testing of diesel engines and transmissions
- Examination, refurbishment and repair of diesel engines, transmissions, bogies
- Modernisation, modification of our products to comply with specific demands

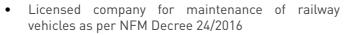
#### Certificates:

- ISO 9001:2015 Quality Management System
- ISO 14001:2015 Environmental Management System
- ISO 3834-2:2006 Welding of metallic materials
- EN 15085-2 CL-1 Welding of railway vehicles and components



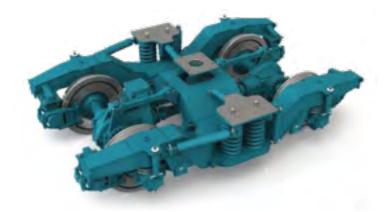






• EU Stage IIIB emission certificate for the diesel engine family







#### **ADVANTAGES**

- Close to 180 years of experience with substantial references worldwide in the field of the railway vehicle manufacturing industry
- The GANZ brand name is well established and acknowledged throughout the world
- Satisfying individual technical requirements by customizing the company's products
- Ability to participate both in small, medium and large series projects
- Flexibility backed by highly qualified engineers, workers and professional salesman

#### REFERENCES

MÁV Hungarian Railway, Ganz Bogies, Diesel engines and transmissions in Passenger Coaches, EMUs and in Locomotives.

SEMAF, Egypt Ganz Bogies for Power Coaches and for Passenger Coaches

LORAM Maintenance of Way Inc., USA Ganz Bogies for Rail Grinders

MÁV subsidiaries, Hungary Diesel engines, Ganz Bogies and Transmissions in Locomotives, passenger coaches, maintenance vehicles and in diagnostic vehicles

#### PRIMARY TARGET MARKETS

Egypt / USA / Hungary / Austria / Germany

# MÜSZER AUTOMATIKA LTD.

Műszer Automatika Ltd. is a family-owned company established in 1982 with the aim to providing innovative solutions in various fields of safety engineering. As a result of continuous innovation and development, the company has become a market leader in various business fields.

The company's main activities include the development, production and servicing of railway signalling and safety devices, traffic automation equipment, public and industrial gas and solvent vapour detector systems. The latest project of the company is an innovative heat protection technology in the form of the MANTI® CERAMIC.

www.muszerautomatika.hu / www.manti.hu mautom@muszerautomatika.hu +36 23 365 280 H-2040 Budaörs, Komáromi utca 22.

#### **PRODUCTS & SERVICES**

- Heat protection coatings (reflective insulation)
- Railway safety equipment
- Gas and solvent vapor detectors





#### **ADVANTAGES**

Over the past 40 years more than 3,000 barrier drive systems have been installed, and most of them still being used today. Our level crossing protection systems have been developed and are manufactured in accordance with European safety standards such as EN 50126 with safety integrity level SIL4. Other railway products of our company include LED signals, railroad switch drives and heating solutions.

Our gas and solvent vapour detector systems can detect more than 100 types of gases/solvents to protect the



personnel from hazardous substrates. Many of our equipment are ATEX certified and are available for use in explosive atmospheres.

Our portfolio's most recent product – MANTI® CERAMIC – is a state-of-the-art thin layer coating suitable for use against solar irradiation on various architectural and technological surfaces, consequently providing efficient heat protection. Owing to its extraordinary reflectance, this product can alleviate summer-time energy expenditure used for cooling and thereby reduce the ecological footprint, especially in hot and sunny climates. The product is water-based and its manufacturing process is environmentally-friendly. Our current production infrastructure can produce more than 2 million litres of MANTI® CERAMIC annually.

#### **REFERENCES**

Realization of 33 safety level crossing controller systems on the Sopron-Szombathely-Szentgotthárd railway line

Heat protection of the Kossuth Lajos ferry boat operating at Siófok with MANTI CERAMIC

Heat protection of University of Trento in Italy using MANTI CERAMIC products.

# PRIMARY TARGET MARKETS

GCC countries, countries with high temperatures and solar exposure

# SILVERIA ELECTRONICS

Silveria Electronics is a professional contract manufacturer (EMS) serving customers in Europe and worldwide.

The company's mission is to allow regional manufacturing companies meet their consumers' needs with longer lasting, higher quality products, making them more competitive worldwide.

SILVERIA provides complete solutions in PCB Assembly, cable harnessing and the final assembly of products at a competitive cost at consistent high quality.

SILVERIA can fulfil your requirements from prototype to high volume mass production.

www.silveria.eu sales@silveria.hu +36 76 505 420 H-6000 Kecskemét, Wéber Ede utca 37.

#### **PRODUCTS & SERVICES**

SILVERIA has a wide-ranging service portfolio when it comes to electronic manufacturing. The company is able to assemble PCBs with cutting-edge SMT and THT technologies and also offers PCB surface treatment with an automated coating dispenser.

Based on its complex manufacturing portfolio, SILVERIA can also take care of component sourcing, cable assemblies, developing products and delivering turnkey solutions to its partners. The company believes in quality without compromise, the 5+1 quality assurance policy is the key for this.









#### **ADVANTAGES**

SILVERIA is truly honoured to be one of the leading Hungarian EMS companies with ove 20 years of experience, dedicated to providing professional services. With more than 5000 m2 of production floor, innovative and competitive technologies and a team of experts in their respective fields, SILVERIA exceeds its customers' expectations and makes them keep coming back.

The high level of flexibility and customer-oriented approach makes SILVERIA an outstanding EMS company in the Central European region.

#### **REFERENCES**

Medical devices, Audio and Broadcasting, Household Appliances, IoT, Industrial, Power Tools, Commercial etc.

# PRIMARY TARGET MARKETS

Western and Eastern European countries / Switzerland / USA / United Kingdom

### **VIDEOTON**

Videoton is the largest privately and locally owned industrial group in Hungary and the 4th biggest EMS company HQ'd in Europe. Videoton has a very strong financial position based on which it can be a powerful and stable business partner with the ability to invest in additional capacities and new technologies. Videoton has operations only in the low-cost region of Europe, in Hungary and Bulgaria. Videoton is a flexible, integrated turnkey Contract Manufacturing/EMS partner for outsourcing, transfer and NPI projects with long-standing traditions and strong competences in electronic and final assembly. Based on its complex manufacturing portfolio, Videoton offers an in-house supply chain of mechanical parts and assemblies (plastics and metal). Its production is supported by diverse design & engineering services (DfX) and it provides for the complete industrialisation of new products Videoton supplies diversified markets: Automotive, Industrial, Household, Building Automation, Lighting, Smart Home & IoT, Communication, etc. Videoton has a diversified customer portfolio: global industrial groups, medium sized companies, startup/scale-up firms.

http://www.videoton.hu marketing.sales@videoton.hu +36 22 533 420 H-8000, Székesfehérvár, Berényi út 72-100.

#### **PRODUCTS & SERVICES**

- PCBA production
- Parts manufacturing (plastics, stampings, machined parts)
- Mechanical, electro-mechanical assembly
- High Level Assembly
- Box build, System Integration









#### **ADVANTAGES**

- PCBA production
- Parts manufacturing (plastics, stampings, machined parts)
- Mechanical, electro-mechanical assembly
- High Level Assembly
- Box build, System Integration

#### **REFERENCES**

Videoton started a new cooperation with a leading power tool company in Germany for the production of battery packs. Apart from serial production, Videoton offered to carry out the design of the new product and also provided for its turnkey industrialization. This included the production of prototypes, samples, the design and manufacture of tools, assembly line and testers. Videoton successfully realized the industrialization of smart home products for an Austrian scale-up company. The industrialization included the DfM of the new designs and the development and manufacture of tools, assembly stations and testers. For serial production, the Videoton Group companies manufacture the PCBAs and the plastic parts of the products. Videoton's subsidiary, specialized in light metal fabrication and final assembly, was awarded by a German startup company developing a new, innovative system for the green energy sector. In the co-development project, Videoton's engineering team supported the customer in the finalization of the design, setting up the supply chain and starting the volume production.

#### PRIMARY TARGET MARKETS

Switzerland / France / Germany / Austria /The Netherlands

**Environment Industry** 





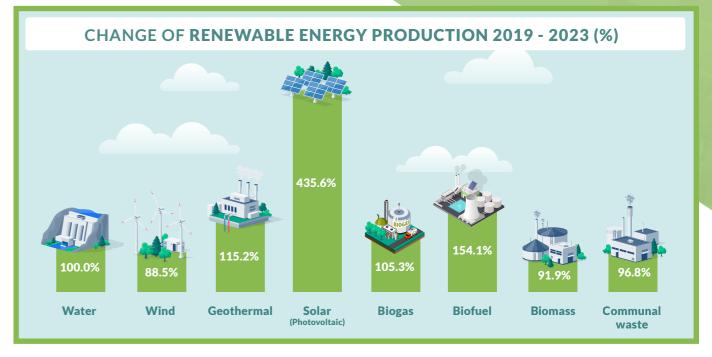


### **Environment Industry**

One of Hungary's most important natural resources is water. Hungary is one of the richest countries in Europe in both surface freshwater and in geothermal waters below the surface. Consequently, Hungary has a decisive centuries long history in water management. For instance, the regulations of our rivers in the 19th century were the largest such project in Europe. Furthermore, in the twentiewth century Hungary were able to develop its water management industry to a world-class level while we use our geothermal potentials considerably. As a result, we have a whole network of thermal baths and spas through out our country. Nevertheless, nature conservation is of utmost importance as well. As such, Hungary has ten national parks and within the framework of the European Union's Natura 2000 nature protection programme we have a wild-spread area of further special nature reservation areas too.

As preserving nature is in focal point of Hungary within the environmental industry, another prominent area is renewable and environmentally friendly energy production. Over the last decade, Hungary has dedicated significant resources to developing the renewable energy sector. The greatest developments were implemented in the biomass and solar-based energy production sectors, so there are now several companies using the most up-to-date technologies. Renewable energy sources provide 31,1% of Hungary's energy production; however, in some periods more than 25% of the energy production was provided by renewable energy sources. Several contemporary technological solutions have recently been implemented in other areas of the environmental industry,





from wastewater treatment to waste recycling to the coverage of public utilities in the country's settlements. Hungarian companies, as a result of investments and developments, are able to offer their foreign partners sustainable, modern and complex systems that meet the highest environmental requirements. Outstanding areas of the environmental industry: recycling of construction waste, complex flood-protection systems, water and wastewater treatment, renewable energy production solutions for households and municipalities, geodesy, balneology research and well drilling, complex smart city solutions and natural disaster management expertise.

The growing competitiveness and the international recognition of the Hungarian environmental industry and its solutions are demonstrated by prestigious international awards (e.g. the Ethnographic Museum). Hungary was able to organise several world-class international exhibitions and events (e.g. Budapest Water Summit), which also indicates that the country is on the road to becoming a focal point for the international environmental knowledge base network. These days, Hungarian companies are able to offer complex environmental solutions of their own,

which results in adjusting these technical-technological solutions to the environmental challenges of the 21st century, both in urban areas and in the countryside. Hungarian higher education, the postgraduate training programmes and the country's R&D activities in the field of environmental industry also contribute to the leading global position of Hungary. Due to logistical and historical reasons, the Balkans and Eastern European countries are still considered to be the primary export target markets for the Hungarian environmental industry. Recently, the geographical perspectives of the industry were broadened as the economically developing and moderately developed regions (e.g. Asia and Africa) also need efficient and unique environmental technologies and know-how. In these markets, however, lower wage levels and quality recruitment must be taken into account in addition to development opportunities. The companies should follow an integrated approach in these regions. Hungarian companies should therefore outsource labour-intensive activities to local entrepreneurs, where possible, while themselves simultaneously performing value-added activities requiring special expertise.

Environment Industry

### **KEXPORT CLUSTER**

KEXPORT Cluster is a cooperation network involving Hungarian environmental enterprises, which aims to provide expertise, knowledge and technology via a wide range of environmental technologies and services in foreign markets.

Cluster's strategic goal is to create new business opportunities by promoting intersectoral cooperation, exploring foreign cooperation opportunities and generating projects through joint product and service marketing and market research. Cluster members focus on introducing know-how, patents and industrial protection, own industrial property rights and implement several EU-funded RDI projects.

www.kexport.eu/en info@kexport.eu +36 1 350 7271 H-1024 Budapest, Keleti Károly utca 11/A I/4.

#### **PRODUCTS & SERVICES**

Cluster members offer accredited measuring, sampling (air, noise, soil, vibration, water, waste, wastewater), construction and renovation work at water utilities. Members also undertake microbiological water monitoring, environmental audits and impact assessments, industrial wastewater treatment, planning and manufacturing systems for material transport and processing. Cluster members' service portfolios also include alternative fuel production and the preparation of biomass and pretreated waste for energy recovery; pre-treatment and the recycling of paper, plastic, aluminium and electronic waste; remediation; NO DIG pipe renovation; waste management and water loss measurement of water networks.









#### **ADVANTAGES**

By intermediating the cluster members' different competencies, and by covering the entire environmental sector, KEXPORT is able to offer solutions for complex challenges. Such a synergy with an extensive international network of businesses, governmental bodies and municipalities facilitates consortial partnerships in global tenders and joint participation at international forums and exhibitions with B2B events.

#### **REFERENCES**

A complex study underpinning the rehabilitation of the Vérke canal for the future utilisation of the riverbed sediment, partially funded by the Hungarian Ministry of Foreign Affairs and Trade's Water Export Diplomacy programme.

Region: Transcarpathia Project total: EUR 60,000

V4 cooperation agreement with the waste management clusters in Poland, the Czech Republic and Slovakia.

# PRIMARY TARGET MARKETS

Serbia / Poland / Slovakia / Romania / Ukraine



Bio & Chemical Technologies

### **ENVIHORIZONT LLC.**

Envihorizont LLC. supports the technological optimisation of sewage plants, technological planning of environment and water quality protection facilities, technical consultation and on-site measuring for environmental monitoring. Envihorizont is active in the fields of climate and environmental protection as well as human healthcare. The company's integrated engineering is designed to support its activity linked to bioenergetics and highly specific biotechnology applications, to ensure sustainability, the profitability of activities and projects of integrated climate protection, bioenergetic, biotechnological and bioindustrial facilities.

www.envizont.eu gemd@envizont.eu +36 70 941 3143 H-7100 Szekszárd, Rizling utca 11.

#### **PRODUCTS & SERVICES**

Integrated RDI activity in the fields of climate, environmental and health protection, bioenergetics and biotechnologies.

Envihorizont's specific activities are design, skills and project coordination, overseeing photobioreactors and complexes, on-site measuring and testing, as well as technology control and optimisation.

Envihorizont's microalgae technology is ready to be challenged industrially and to prove that the company can provide turnkey, optimal solutions (including licensing and operation optimisation). Trainees have the opportunity to participate in Erasmus and Erasmus+ programmes. The company operates a testing laboratory equipped with fixed and mobile equipment.









#### **ADVANTAGES**

The developments represent the best available technologies in the field for engineering health, antiviral, climate and environmental protection adapted to actual and perspective challenges associated with health and economical rehabilitation following the COVID-19 pandemic. The technologies are highly efficient - economically and energetically - in conformity with circular economy and sustainability. The fully automated and remotely-controlled equipment require less space and achieve a higher productivity rate compared to traditional pieces. The zero carbon and trading efficiency, affordable bioenergy and biofuel production, low water and ecological footprint and perseverance with long-term strategies are all important aspects in Envihorizont's operation.

#### **REFERENCES**

Coronavirus Protection Modular Complexes for worldwide applicability, different complexity and sizes, investment cost of EUR 1 million to EUR 100 million.

MOL Group Hungary, 60,000-120,000 Nm3/d biomethane, EUR 50 million.

Multifuel filling stations around the Silk Road and Belt, Xi'An, China-Amsterdam, NL, USD 75 million, China-Central & Eastern Europe Investment Cooperation Fund.

#### PRIMARY TARGET MARKETS

USA / Brazil / India / Russia / Peru

# KIS ENGINEERING AND TRADING LTD.

KIS Engineering and Trading Ltd. was established in 1990 with six employees and, in the last 30 years, has grown to become an enterprise with more than 200 employees. Today, it provides comprehensive engineering packages, including design, feasibility studies, equipment manufacturing, erection, installation, commissioning, licensing, personnel training and maintenance.

As customer satisfaction is emphasised in the business policy, only high-quality work is acceptable. Since 1995, the company has held all the necessary certificates and qualifications, and has been running an ISO 9001 quality management system certified by TÜV Rheinland since 2003.

www.kiskft.hu papp.andras@kiskft.hu +36 30 311 6723 H-3792 Sajóbábony, Gyártelep

#### **PRODUCTS & SERVICES**

In the field of engineering and equipment, KIS Engineering and Trading Ltd.'s service portfolio ranges from static calculations and the production and assembly of various products, from electrical and instrumental construction to engineering, electrical and instrumental maintenance.

The company also manufactures equipment for the chemical, environmental and pharmaceutical industries, tailor-made equipment and structures, steel structures,

columns for the chemical industry and plastic equipment. KIS Engineering's portfolio also includes the design and licensing of stainless steel pressure containers (with a capacity of 50 and 216 litres and a maximum service pressure of 5 bars).





#### **ADVANTAGES**

With 30 years' experience in dynamic technological development, KIS Engineering and Trading Ltd. has experience in the operation of its technologies; the company is therefore aware of the day-to-day technological problems and provides strategic advice. It employs more than 25 engineers and work is executed by experienced employees, yet together with its subcontractors, the company can mobilise a workforce of approx. 400 people. Utilising the help of other members of the KIS GROUP, the company helps its customers during the licensing process (feasibility studies, applications, lien with authorities, etc.). As a medium-sized company, KIS Engineering and Trading Ltd. can combine the flexibility and price advantages of SMEs with the reliability and stability of large corporations.

#### **REFERENCES**

Ge Water and Process Technologies (today SUEZ) - Manufacturing of water desalination equipment

Alpes Environment SARL – Manufacturing and installation of a solvent regeneration unit

Evonik – Various manufacturing and installation work

TEVA Pharmaceuticals – Various manufacturing and installation work

#### **PRIMARY TARGET MARKETS**

Central and Eastern Europe / Balkans / Post-Soviet Union countries

### POLYDUCT LTD.

Polyduct Ltd. was established in 1992. Its main profile is rotational plastic moulding. The company's unique technology is excellent for the standardised production of wide and heavy hollow plastic bodies in a large variety of shapes.

In its vast product range, Polyduct Ltd. seeks solutions to the growing requirements of environmental protection, water and wastewater management and the urban world. On top of being a supplier, Polyduct Ltd. is one of the experts in all related sectors. To maintain its position as market leader, the company expanded its product and mould planning and production activities. In 2013, the company established a distribution subsidiary in Romania (SC. POLYDUCT S.R.L.), then in Serbia in 2018 (POLYDUCT doo).

www.polyduct.hu polyduct@polyduct.hu +36 54 480 666 / +36 30 228 22 H-4181 Nádudvar, Kabai utca 62.

#### **PRODUCTS & SERVICES**

The company, as a Hungarian producer, is a competitive supplier for the water (unique water treatment and system of public utilities), the urbanisation (waste treatment, playgrounds, Streetfitness, furniture for public places, traffic control products) and industrial cooperation (technical development, the implementation for industrial companies) industries.









#### **ADVANTAGES**

Each piece of the final product is important to meet standards. Polyduct Ltd. is committed to the highest quality in its activities, work and products, which is also guaranteed by an ISO certification and the operating enterprise resource planning system. The company strives to find solutions before problems occur in production. It flexibly adapts to market and business environment changes. The use of its products enables settlements and villages to avoid soil pollution, facilitate selective waste management and recycling and to operate household sewage treatment systems.

#### **REFERENCES**

KEHOP-3.2.1-15-2016-00006 project

Product: composter Value: EUR 2,250,000

LINAMAR Hungary Ltd. OROS DIVÍZIÓ industrial

cooperation

Product: plastic parts

Value: approx. EUR 300,000/year

Sc. Fluid Group Hagen water industry, Romania

Product: water meters

Value: approx. EUR 400,000/year

#### **PRIMARY TARGET MARKETS**

Romania / Serbia / Croatia / Montenegro / Poland

# ARUNDO BIOENERGY LTD.

Arundo BioEnergy is a Hungarian biotechnology company offering homogenous and genetically stable Arundo donax plantlets to be cultivated for raw material in the biomass, biogas, cellulosic bioethanol, pellet, briquette, paper and furniture industries.

The company is the sole user of the worldwide patented embryogenic cell-based micropropagation technology that allows the mass production of the high yielding, durable, virus-free perennial energy crop.

www.arundobioenergy.com info@arundobioenergy.com +36 20 942 4245 H-1045 Budapest, Berlini utca 47-49.

#### **PRODUCTS & SERVICES**

Arundo donax is commercialised in either bare-root form (requires acclimatisation) or as soil ball (field-ready) plantlets, depending on the destination.

The gene bank of 19 different ecotypes allows for optimised plantlet material for mild temperate, continental, Mediterranean, semi-arid, subtropical and tropical regions, adapted to a wide variety of ecological conditions.

The plantlets are accompanied by acclimatisation and plantation expertise, with cultivation and plantation management consultation on request.









#### **ADVANTAGES**

The benefit of Arundo is that it has a lifespan of 25 years, with annual harvests as early as in the first year as a perennial crop. With a yield of 50-80 dry tons/ha/year, Arundo is one of the most competitive biomass sources available on the market. Being a durable crop, it can be grown on marginal land in regions with long drought periods, potentially requiring minimal agricultural input.

Other advantages: no pollen, no allergen impacts, no G.M.O., no biohazard risks, no pathogens, free of viruses and not invasive as it has no fertile seeds.

#### **REFERENCES**

Italy: Arundo Italy, biogas production Spain: Biothek, power generation Mauritius: Equilibre, power generation India: CleanStar Energy Pte. Ltd.

China: Lu Lin Fuhai Xiangyang Agriculture Co.

# PRIMARY TARGET MARKETS

UK / France / Italy / Germany / Austria

### **KUUBE HUNGARY LTD.**

Kuube Hungary Kft. is a Hungarian startup that designs and produces solar-powered smart street furniture. It is important for them to create products that combine innovative technology and sustainability, which is why they have chosen to work with solar energy.

All of their products are 100% Hungarian designed and developed and even the software and hardware environments are entirely self-developed from quality components. This year, they've launched a smart micro-mobility point together with two other Hungarian startups, PLATIO and Rollin.

www.kuube.hu info@kuube.hu +36 70 389 6028 H-1038, Budapest, Rózsadomb utca 33.

#### **PRODUCTS & SERVICES**

Kuube's flagship products are its solar-powered smartbenches. Clients can choose between 3 different sizes (Kuube PLUS, Kuube NANO, Kuube ECO). All of them are equipped with USB ports and wireless chargers for smart devices and have an unlimited free WiFi hotspot function.

Their Kuube PLUS NOTE bench has built-in speakers and two large touchscreens, where users can communicate. They are charged exclusively by solar energy and the site of installation is flexible as they are fully functioning even where the public utilities are difficult to access.









#### **ADVANTAGES**

Kuube's products are made of high quality materials: 100% aluminium, tempered glass, ash wood. Apart from sustainability, optimal heat dissipation and longevity were main objectives in the design process. They have the biggest, 8 seater smartbench on the market. All of their products are equipped with an outdoor, high-brightness digital display, the Kuube PLUS NOTE has two 7" touchscreens and built-in speakers. Their smart furniture are not just seasonal products, since thanks to the winter mode they also function in cold weather.

#### **REFERENCES**

They have installed smart furniture in many Hungarian cities and abroad as well. This year they've set up smartbenches in Thailand, Spain, Romania (EUR 150,000in total).

### PRIMARY TARGET MARKETS

Germany / Romania / Croatia / Spain / Greece

### THERMOWATT LTD.

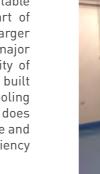
Thermowatt Ltd. was established in 2007 in Budapest, Hungary, with the aim of implementing, managing and operating systems based on its proprietary invention. Its 'Method and circuit arrangement for recovering heat from wastewaters' has been patented in Hungary, Russia and Ukraine and granted a patent in a further 35 countries by the European Patent Office (EPO). Thermostat technology was first recognised by the Spanish Aqualia Award for Innovation in 2013 and received the Water & Energy Award in 2014 at the Water-Energy Exchange (WEX Global). It also came first as Innovator in the Water for Real Estate Sector award in 2015 in Abu Dhabi at the International Water Summit.

www.thermowatt.hu info@thermowatt.hu +36 23 428 702 H-1023 Budapest, Árpád fejedelem útja 26-28.

#### **PRODUCTS & SERVICES**

Thermowatt technology's primary goal is to extract wastewater from the sewer line, direct it to a heat exchanger in a mechanically filtered form and then lead it back to the sewers along with the separated solid particles. The heat energy recovered by heat exchangers is transferred into utility heating or cooling via water / water heat pumps. The system's unique advantage is that the same heating system is applied for both cooling and heating. To operate in the most efficient and energy-saving manner, the system elements are carefully designed, optimised and harmonised. The technology has also been tested at extremely low and high external temperatures (-17°C - +37°C) and under fluctuating

quantity and quality wastewater conditions. It is suitable for water heating systems up to 63°C and as part of virtually any cooling system. The system is ideal for larger energy demand buildings (1 MW and over) where major wastewater flows are available (city centres, vicinity of sewer networks). Its compact size allows it to be built under or above the ground to provide heating and cooling energy all year round. The closed working system does not produce any smell or hazardous waste on the site and saves considerable energy thanks to its high efficiency (COP) indicators.







#### **ADVANTAGES**

The system can be used in both cooling and heating mode – even simultaneously. Thanks to the quick and easy installation, Thermowatt's system has a significantly lower footprint compared to geothermal alternatives, and zero water consumption compared to cooling towers. The system can be very easily accessed and maintained, making city centre installation possible. The integrated control system ensures simple and easy monitoring (even remotely). The low operational costs, efficient operation and no limit regarding the size of the system makes Thermowatt's system an excellent choice.

#### **REFERENCES**

The Hungarian Military Hospital Flow of wastewater 480 m<sup>3</sup>/h

University of Szeged Flow of wastewater 136 m<sup>3</sup>/h

Budapest Sewage Works Flow of wastewater 140 m<sup>3</sup>/h

Budapest, Újpest district the City Hall Flow of wastewater 250 m<sup>3</sup>/h

# PRIMARY TARGET MARKETS

The Balkans / Turkey / EU / Southeast Asia

### BDL LTD.

BDL is committed to offering personalised, systematic solutions in all aspects of the water industry. Due to BDL's diverse professional activities, it considers technical, ecological and economical aspects to find the most sustainable alternatives to support clients in optimal decision-making.

BDL has contributed to the development and protection of the aquatic environment in Hungary and in neighbouring countries.

www.bdl.hu info@bdl.hu +36 1 224 0670 H-1118 Budapest, Rétköz utca 5.

#### **PRODUCTS & SERVICES**

The company provides conventional civil engineering - including design and implementation - services with a clear focus on water utilities.

Professional financial and economic planning services facilitate successful investments and efficient operation (Dynamic Cost Comparison, Life-cycle Costing).

The integrated water utility asset evaluation methodology (MIAD software) enables the creation of sustainable and responsible bases for asset management and allows utility service tariffs to be optimised.









#### **ADVANTAGES**

The company stands out by providing professional financial-economic planning services to facilitate successful investments and efficient operation.

Developed by its Utility Asset Evaluation department, the Multipurpose Infrastructure Assessment Database, 'MIAD', software is a fully integrated, complex system specifically prepared for asset evaluation.

#### **REFERENCES**

Using MIAD software, BDL has so far evaluated 24,300 kilometres of the water supply network and over 22,400 kilometres of the sewer network, water utility network and technological facilities, which altogether means 1.5 million items in more than 2,000 municipalities.

### PRIMARY TARGET MARKETS

Romania / Serbia / Croatia / Slovakia / Ukraine

**Environment Protection** 

### **ENVIPROG LTD.**

The ENVIPROG group has been active in the field of environmental consultancy since 2003. The company has vast experience in preparing, implementing and operating complex projects requiring considerable added value. ENVIPROG's main profile is environmental consultancy. Its strength is collaboration in an international setting. Aside from complying with legislation, ENVIPROG facilitates efficient operation even in the planning phase. As a result of its professional work, its clients acquire all the licenses required for their operations and can pursue their activities under the regulations.

www.enviprog.com toth.roland@enviprog.com +36 70 214 6417 H-8000 Székesfehérvár, Honvéd utca 3/A

#### **PRODUCTS & SERVICES**

#### Air quality engineering services

The most frequent task in air purity protection is determining the emissions from an activity. Dispersion modelling is suitable for determining the parameters of the sources to be established.

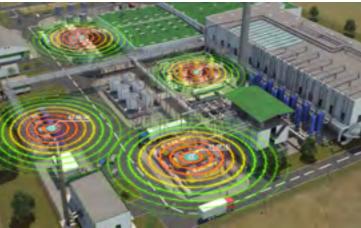
#### Noise reduction services

The company arranges the noise sources associated with the activity in a database and produce a 3D noise map. As a result of the noise mapping, measures necessary for noise reduction may be taken.

#### G.I.S. mapping

The exacting depiction of geographic information promotes an easy understanding of the results presented and the evaluation of conformity with legislative regulations.









#### **ADVANTAGES**

ENVIPROG is familiar with environmental technologies and the best available techniques. Based on its professional experiences, the company can solve air quality and noise emission issues, as well as optimise environmental expenses.

A high-quality IT background and deadline tracking serve as a basis for its management system.

The company's continuous availability guarantees prompt reactions and responses to client questions and requests.

#### **REFERENCES**

Hungary: SAMSUNG SDI, battery production Hungary: Pannonia Bio, bioethanol production Hungary: TORAY Group, carbon fibre production

# PRIMARY TARGET MARKETS

Qatar / Singapore / USA / UAE / China

# HUNGARIAN WATER PARTNERSHIP

The Hungarian Water Partnership is a network for companies and professionals in the water and wastewater sector. The company improves its economic performance in a dynamic and growing international environment and concentrates on the complete water management process. It is integrated into the different segments of the water industry: from engineering-design to construction, and from consultation to operation and maintenance. It possesses outstanding professional and innovative knowledge, which recognised on a global scale, with more than 15 years' experience in the field of EUfunded projects and excellent relationships with various professional water-related organisations.

www.hungarianwaterpartnership.com info@hwc.hu +36 1 224 0670 H-1118 Budapest, Rétköz utca 5.

#### **PRODUCTS & SERVICES**

The Hungarian Water Partnership offers cost-effective and affordable water and wastewater solutions, such as drinking water purification, wastewater treatment, stormwater management, water reuse, containerised solutions, leachate treatment and air treatment, as well as consultation, financial-economic planning, financial support and complex solutions.

It supports the realisation of solutions from planning to operation, and provides partnerships, professional cooperation and networking on an international level.







#### **ADVANTAGES**

The Hungarian Water Partnership helps to connect people, allowing them to share their knowledge, experience and know-how regarding the most innovative solutions to challenges. It aims to develop, provide and promote best practices, water-related international frameworks and standards, supporting transitions to sustainable practices to prevent environment-related water crises.

#### **REFERENCES**

Capacity building, knowledge exchange in China, ASEM Water Seminars, water conferences, professional cooperation.

Drinking water treatment plant in Vietnam Capacity: 10,000 m³/d serving 100,000 people

Municipal street dewatering in the United States Stormwater treatment, oil separation, capacity: 5-10 l/ sec/item

# PRIMARY TARGET MARKETS

Western Balkans / Egypt / Vietnam / China

# ORGANICA WATER LTD.

Organica Water is a global provider of innovative solutions for the treatment and recycling of wastewater. Over the past two decades, Organica Water has developed a highly imaginative approach to wastewater treatment for urban and residential areas. Today, Organica is an international company with offices on six different continents.

It is the world leader in bringing sustainable wastewater solutions to communities worldwide, with more than 110 facilities in 16 different countries. Organica's portfolio of wastewater treatment solutions covers the full value chain, from design to facility construction (leveraging the Organica Food Chain Reactor solution) and operations management (focused on its digital services offering).

www.organicawater.com info@organicawater.com +36 1 455 8060 H-1094 Budapest, Tűzoltó utca 59.

#### **PRODUCTS & SERVICES**

For wastewater facilities, Organica offers core products and services to enable the construction of a complete WWTP based on the Organica Food Chain Reactor (FCR) facility, which is a type of Fixed-Film Activated Sludge system utilising a fixed-bed biofilm that grows on both natural (plant) and engineered (patented bio-fibre media) root structures, all housed in a compact, odourless, botanical garden-like facility. The result is a wastewater facility that offers a significantly reduced physical footprint, zero 'psychological' footprint and lowers operational and infrastructure costs compared to other activated sludge-based wastewater treatment solutions.



Organica's operation management offering pulls together its expertise in process design, bio-kinetic modelling and analytical sensors/instruments with digital software to help facility owners run their wastewater facility reliably and efficiently, 24/7/365.

Organica's flexible solutions cover the complete spectrum, from complete operations and maintenance to basic digital monitoring, allowing clients to start small and progress as they see the savings.





#### **ADVANTAGES**

Organica's facilities utilise active biofilms on natural (plant) and engineered root structures, all housed in a fully-enclosed, odourless facility.

The result is a solution that offers a significantly reduced physical footprint and lower operational and infrastructure costs when compared to conventional wastewater treatment solutions, all in the form of a pleasant, botanical garden-like environment that can even be located in the city centre.

#### **REFERENCES**

South Pest – Hungary (serves 500,000 people) – Client: Budapest Waterworks, treatment plant upgrade

MM2100 – Bekasi, West Java, Indonesia (serves 580,000 people), existing plant upgrade at one of the leading industrial parks in Indonesia

Sechelt – Canada (serves 22,000 people), Water Resources Education Center, provisions made to increase capacity and provide incremental nutrient removal cover for up to 50 years

# PRIMARY TARGET MARKETS

Egypt / Saudi Arabia / UAE / India / Indonesia

### **PURECO LTD.**

PURECO designs, builds, operates and maintains water and wastewater treatment facilities with special dedication and professionalism in the fields of drinking water purification, communal and industrial wastewater and landfill leachate treatment, stormwater management and air treatment, while respecting site environments, whether natural or urban. The company develops optimal and costeffective, life-long solutions to keep the environment safe by focusing on added value and sustainability. PURECO is an international company with several offices in Central & Eastern Europe, and it is also present in Asia, Africa and the Middle East.

www.purecoreferences.com info@pureco.hu +36 1 224 0670 H-1118 Budapest, Rétköz utca 5.

#### **PRODUCTS & SERVICES**

Thus far, PURECO GROUP's sole focus has been on water treatment and management. As in previous years, a strong need has been emerging for air pollution control. In recent years, the company's experts have developed the PURECO VENTUS bio-antiperspirant product family. Starting development 2-3 years ago, the company tested its products on pumping stations and wastewater treatment plants it had itself constructed.

After the initial successful tests, the company completed the product range, and now there are five various biofilter unit styles using biodegradation for odorous air treatment with biomass. Units are available from the smallest 10 m3/h to the largest VENTUS that can handle and treat 100,000 m3/h airstreams. PURECO has a special unit that uses a different purification method: adsorption with activated carbon.







#### **ADVANTAGES**

Unpleasant smells are often associated with industrial activities, especially municipal wastewater collection and treatment, at wastewater treatment and sludge treatment plants, near sewerage systems, at landfills and composting plants, during food or chemical industry plant operations. Using the biodegradability of microorganisms, the VENTUS biofilter system is an environmentally friendly, sustainable and safe solution to eliminate odour problems. Believing in complex solutions, PURECO not only offers the biofilter system but several optional components, such as a gas scrubber, dust separator, air distributor (for multi-unit modules) and operating cost optimisation (container units can be individually connected).

#### **REFERENCES**

Hungary: modernisation and reconstruction of the existing Szentendre wastewater treatment with Ventus biofilter containers.

Serbia: biofilter container in Subotica, odourless waste management.

Hungary: complex industrial air treatment solution with the VENTUS C biofilter for the city of Pécs.

# PRIMARY TARGET MARKETS

Bulgaria / Serbia / Croatia / Ghana / Egypt

### WATERSCOPE INC.

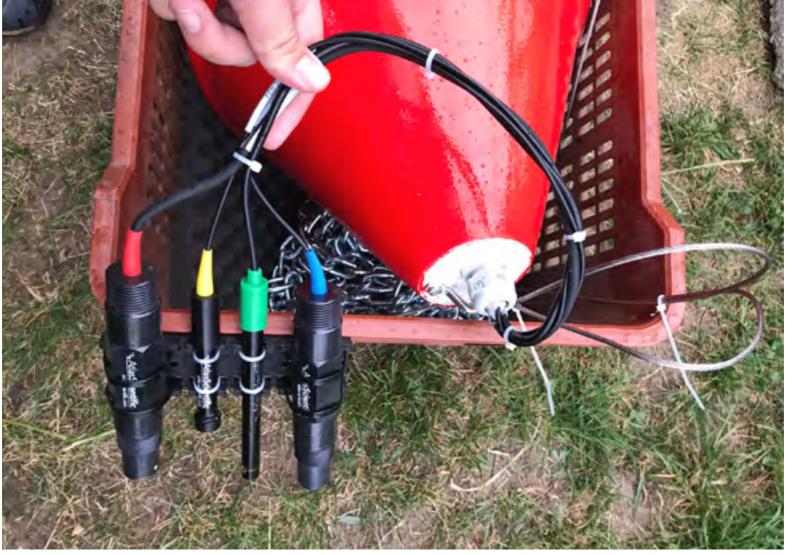
WaterScope Inc. is a young yet dynamic company run by experts with more than ten years' water management experience. The team, always searching for innovative technology, actively implements the IoT world's results into everyday work, and encourages its partners to act in a similar fashion. WaterScope Inc. offers support and state-of-the-art solutions.

The company leads national and international projects and harmonises research and development. Its projects cover a wide range of topics: water management, quality control, smart monitoring, sensor measurements and wireless data transfer.

www.waterscope.eu waterscope@waterscope.eu +36 30 244 8031 H-1116 Budapest, Kondorosi út 2/a

#### **PRODUCTS & SERVICES**

The Sensors2Net system offers innovative, intelligent solutions: data collection, interpretation, design and implementation. Be it tight urban applications or distant rural communities, the sensor data, collected on-site, are transferred wirelessly to any dedicated server. Users can perform Al-assisted analysis and make operational decisions regardless of time and place. The results are real-time monitoring, early error detection, water loss prevention and predictive maintenance vs preventive maintenance. All of this fits seamlessly into existing and newly implemented water management processes alike.









#### **ADVANTAGES**

The installation of the products is quick and easy, even on white spots on the map, and does not require any cabling. The composition of the products enables simultaneous handling of a large number of sensors. Among the many advantages of WaterScope's products, the low operation and maintenance costs, the high scalability and customisability and the ability to cover a large area with low power needs are just a few. The special sensors are able to access data where GSM or LTE service is unavailable or insufficient, and they provide proper bitrate for the sensor data collection on a high-security level as well as server-side data-processing with Alassisted data analysis. The company applies its years of BIG DATA handling experience to its projects.

#### **REFERENCES**

Turkey: industrial zone, Izmir, Kemalpasa - wastewater flow control

Hungary: Lake Maconka - monitoring the lake's water quality, real-time information for fishermen on current fishing conditions

# PRIMARY TARGET MARKETS

Italy / Austria / Germany / Singapore / Korea

### BÁLINT ANALITIKA LTD.

BÁLINT ANALITIKA is a 100% Hungarian-owned laboratory, which has been serving domestic and foreign, agricultural, food and feed manufacturers, distribution companies, industrial plants and municipal facilities for 25 years.

www.laboratorium.balintanalitika.hu elelmiszer@balintanalitika.hu +36 1 206 0732 H-1116 Budapest, Fehérvári út 144.

#### **PRODUCTS & SERVICES**

The company offers accredited analytical tests, including the testing of cereals and cereal products, feed, feed raw materials, nutritional values, allergens, vitamins, heavy metals, elements, and pesticide and pharmaceutical residue analysis.

Polycyclic aromatic hydrocarbons; toxin and other organic micro-contaminant analysis; microbiological and hygiene testing; accredited sampling; drinking water, mineral and medicinal water, surface and subterranean water analysis; the examination of soil, municipal and hazardous waste, sewage sludge.









#### **ADVANTAGES**

According to the MSZ EN ISO/IEC 17025:2018 standard, BÁLINT ANALITIKA's laboratory is accredited and has the advanced instruments and experts for the analyses. The laboratory has more certifications for the following standards: MSZ EN ISO 9001:2015, MSZ EN ISO 14001:2015, OHSAS 18001:2007.

BÁLINT ANALITIKA is the only domestic testing laboratory with 'NATO qualified supplier' status, according to AQAP 2110:2016.

#### **REFERENCES**

Several environmental analyses for all industrial branches, industrial plant disinfection, surface and subterranean water and soil cleaning.

Numerous analyses for the food and feed industry, i.e. the milling industry, slaughterhouses, meat production, dairy, bakery, confectionery, beverage manufacturers.

#### **PRIMARY TARGET MARKETS**

Romania / Serbia / Croatia / Slovakia / Ukraine

### BAY ZOLTÁN NONPROFIT LTD.

Bay Zoltán Nonprofit Ltd. for Applied Research provides services in innovation and technology transfer. It offers its customers complex scientific and technological solutions in several areas of expertise, devised to enhance their competitiveness. The company also acts as an innovation intermediary through its applied R&D and technology transfer activities.

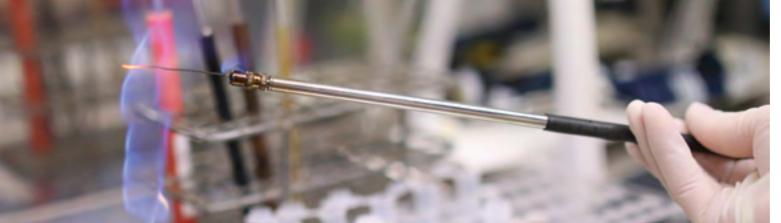
Bay Zoltán Nonprofit Ltd. is able to meet the industry's research and development needs from the conception of an idea to its realisation. It actively builds international consortia, networks, and EU tenders in R&D and innovation. The company also offers business development services as a technology incubator.

www.bayzoltan.hu/en bayzoltan@bayzoltan.hu +36 1 463 0500 H-1116 Budapest, Kondorfa utca 1.

#### **PRODUCTS & SERVICES**

The company provides services in the field of material and technology development, operational safety, biotechnology, VR/AR, electronics and IT (hardware and software development), material characterisation, logistics and innovation services.







#### **ADVANTAGES**

Bay Zoltán Ltd. actively builds international consortia, networks and EU tenders in R&D and innovation. It also offers business development services as a technology incubator. The company has a complex infrastructure system comprising various laboratories dealing with electrochemistry, environmental protection, fermentation, industrial laser technology, mechanical testing, mechatronics, nanomaterials, non-destructive materials testing and secondary raw materials. Bay Zoltán Ltd. also runs a Software Centre and a Virtual Reality laboratory.

#### **REFERENCES**

- Ni-based catalyst holder development (BorsodChem Ltd.)
- Recovery of secondary raw materials from red mud (Martin Metals Ltd.)
- Recovery of Si from end-of-life solar panels (www. resielp.eu)
- Treatment of non-recyclable plastics (Bara-Q LLC)
- Production of innovative brake discs made of recycled metals (radiusproject.es)

## PRIMARY TARGET MARKETS

India / Canada / Russia / Israel / Japan / Germany

### REMAT CPLC.

ReMat cPLC was founded in Hungary in 1995. The utilisation of plastic waste started in 1997; the company's main profile is recycling technological and packaging waste.

At present, ReMat cPLC has a capacity of almost 25,000 tons per year, which makes it the largest plastic wasteutilising company group in Hungary. The company has two production sites, one in Tiszaújváros and another in Rakamaz. ReMat cPLC utilises polyethylene and polypropylene packaging waste with modern technology.

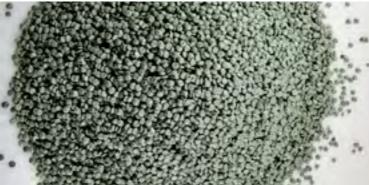
www.remat.hu tvkremat@t-online.hu +36 49 521 664 H-3580 Tiszaújváros, TVK Ipartelep 2096/3, 2096/8 hrsz.

#### **PRODUCTS & SERVICES**

The LDPE translucent and LLDPE translucent granulates are made entirely of industrial collected waste material. The light colour LDPE or black version is made of 60 per cent industrial, 40% selective collected waste material. The PP mixed colour granulate is made of a mixture of BOPP foils, strapping tapes, geotextiles, etc. The quality of the recycled material is always tested by ReMat cPLC in its laboratory. In every single case, the company makes foil from the regranulate produced.

Pallets are packed with PP granulates in 25 kg bags and transported shrink-wrapped; net weight is 1,250 kg/pallet. ReMat cPLC packs them into Q bags and transports them on shrink-wrapped pallets; the total net weight is 1,300 kg/pallet. Heat-treated pallets are also available upon request.









#### **ADVANTAGES**

Environmental protection is a daily management task at the company. ReMat cPlc. uses the best technologies available.

ReMat cPLC continuously strives to meet the demands of innovation, flexibility, customer satisfaction and the environment, using the best technology available.

#### **REFERENCES**

Hungary: Manitox Ltd.

Slovakia: KORA joint-stock company

France: Flexya

# PRIMARY TARGET MARKETS

Ukraine / Russia / Germany / The Netherlands / Denmark

# HUNGARIAN WATER TECHNOLOGY CO.

The Hungarian Water Technology Corporation (HWTC) is a private sector consortium comprised of three internationally recognized companies: Szabadics Civil Engineering and Construction Plc., Hidrofilt Water Treatment Ltd. and Controlsoft Ltd.

The Consortium specializes in the design and fullscale implementation of drinking water treatment plants, construction of wastewater treatment plants, production of containerized mobile water and wastewater treatment compact units, membrane desalination plants and recycling technologies for industrial wastewater.

www.hunwatertech.com international@hunwatertech.com +36 30 521 2334 H-2030 Érd, Fuvaros utca 14.

#### **PRODUCTS & SERVICES**

- Drinking water treatment
- Process water treatment / high purity water treatment
- Municipal wastewater treatment
- Industrial wastewater treatment and reuse (ZLD)
- Sea water desalination technologies
- Mobile water and wastewater treatment systems
- Full implementation of integrated plant control systems
- Industrial process control and automation







#### **ADVANTAGES**

- Wide range of tailor-made solutions
- State-of-the-art membrane technologies
- Straight from the manufacturer
- Maintenance and operator training services
- Short delivery time and fast commissioning period
- Thirty years of experience and references in over 35 countries

#### **REFERENCES**

- Rehabilitation of two water treatment plants in Sri Lanka (150,000 m3/day)
- Sea water desalination plant for the fishing industry in Tunisia
- Desalination plant for the dairy industry in Qatar
- Mobile water treatment plant for natural disasters and emergencies in the Philippines

# PRIMARY TARGET MARKETS

Middle East and North Africa region / Central Asia / Ecuador / Philippines / Angola

### WATER&SOIL LTD.

Water&Soil® Ltd. is a Hungarian agricultural input material producer addressing one of the greatest limitations to global agriculture: water scarcity.

The Water Retainer is a liquid soil conditioner that retains existing humidity in the soil by reducing evaporation loss. This is effective both in rain-fed and irrigated cultivation. It can provide 10-20% higher yields or reduce irrigation water use by up to 30 – 50%.

www.waterandsoil.eu info@waterandsoil.eu +36 30 914 7134 H-1027 Budapest, Lipthay u. 9.

#### **PRODUCTS & SERVICES**

Water Retainer soil conditioner.









#### **ADVANTAGES**

The product is for reducing the evaporation loss of the soil. This results in savings of up to 50% in irrigated agriculture or higher yields and longer endurance during drought periods in non-irrigated agriculture.

#### **REFERENCES**

The Water Retainer is actively traded in Hungary, Morocco, Kenya, Pakistan, India, Chile and the UK. It is widely tested by scientific institutions in 14 countries across 4 continents. The FAO has recently recognized the Water Retainer by incorporating the product into its list of recommended technologies.

### PRIMARY TARGET MARKETS

Romania / Spain / Italy / Greece / Peru



### **CONTACT**

### INFORMATION

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