



REPUBLIKA E SHQIPËRISË
MINISTRIA E SHËNDETËSISË
DHE MBROJTJES SOCIALE

Specific Procurement Notice

Dated 21 October 2024

Request for Bids

(One-Envelope Bidding Process)

Country: Albania

Name of Project: Health System Improvement Project (Additional Financing)

Contract Title: Medical Equipment for Hospitals, Lot 1 Heart lung machine, Lot 2 Medical devices for surgery interventions, Lot 3 Ultrasound and bronchoscope, Lot 4 Monitoring and life support, Lot 5 C-Arm

Loan No: IBRD-93060

RFB Reference No: AL-MH-454784-GO-RFB

1. The *Government of Albania* has received a financing from the World Bank toward the cost of the health System Improvement project (Additional Financing), and intends to apply part of the proceeds toward payments under the contract for “*Medical Equipment for Hospitals, Lot 1 Heart lung machine, Lot 2 Medical devices for surgery interventions, Lot 3 Ultrasound and bronchoscope, Lot 4 Monitoring and life support, Lot 5 C-Arm AL-MH-454784-GO-RFB*”
2. The *Ministry of Health and Social Protection* now invites sealed Bids from eligible Bidders for “*Medical Equipment for Hospitals, Lot 1 Heart lung machine, Lot 2 Medical devices for surgery interventions, Lot 3 Ultrasound and bronchoscope, Lot 4 Monitoring and life support, Lot 5 C-Arm*”
3. The contract is expected to be completed within maximum 60 calendar days. The bidding process is opened to all the Bidders that fulfill the following qualification criteria: (more specific information may be found in the Bidding documents for this procedure).

Financial Capability: The Bidder should demonstrate, for each Lot, an annual turnover at the given minimum amount in one of the last three years (2021,2022,2023):

292,000 Euro _____ Lot 1 Heart Lung Machine

637,000 Euro _____ Lot 2 Medical devices for surgery interventions

284,000 Euro _____ Lot 3 Ultrasound and bronchoscope

687,000 Euro _____ Lot 4 Monitoring and life support

214,000 Euro _____ Lot 5 C-Arm

The Bidder shall submit audited financial statements or, if not required by the law of the Bidder’s country, other financial statements acceptable to the Purchaser, for the last 3

[three years] years (2021, 2022, 2023), demonstrating the current soundness of the Bidder's financial position.

If the Bidder participates in more than one lot, the Bidder shall demonstrate an amount of the average annual turnover during the last three years equal to the sum of the minimum average annual turnover amounts of all lots (detailed above for each Lot) for which it has submitted bids.

For a joint venture, this requirement shall be met by each member

(b) **Specific Experience:** The Bidder shall demonstrate that it has successfully completed at least 3 [*three*] contracts, within the last 3 years [*three years*] (for each Lot) prior to bid submission deadline. At least one of the contracts (of each Lot) with a value of

156,000 Euro _____ Lot 1 Heart Lung Machine

170,000 Euro _____ Lot 2 Medical Devices for Surgery interventions

151,000 Euro _____ Lot 3 Ultrasound and Bronchoscope

183,000 Euro _____ Lot 4 Monitoring and life support

114,000 Euro _____ Lot 5 C-Arm

The contracts have been successfully and substantially completed and should be similar in nature and complexity to the Goods and Related Services under the Contract. For a joint venture, this requirement may be met by all members combined. Copies of these contracts should be submitted by the Bidder as a proof of this requirement along with the invoices (when contract is signed with private entities) or reference letter (when the contract is signed with public entity).

(c) **Documentary Evidence:** The Bidder shall furnish documentary evidence to demonstrate that the goods it offers meet the following usage requirement:

- i. list of major supply contracts conducted within the last five years, providing detailed information regarding the name of the client, focal points, contact addresses, name of the devices furnished, contract amount, contract starting and completion date.
- ii. At least one letter of reference, issued from any of the contractors (of the last three years) for successful completion of a similar contract with the goods covered by this Bidding Document.
- iii. The authorization for wholesale of medical devices issued by the Ministry of Health, according to the law 89/2014 "On medical devices" (for the local Bidders only).
- iv. The certificate ISO 9001/2015 for the import, installation, maintenance of medical equipment should be provided by the Bidder.
- v. The certificate ISO 9001/ISO 13485 should be provided by the manufacturer of the devices offered.
- vi. Bidder shall submit the certificate of conformity for all devices under each lot according to the EU MD Regulations or MDD 93/42 CE.
- vii. The bidder must submit a declaration of origin and manufacturing company. Original Certificate of Origin should be submitted during the delivery of the goods.
- viii. Declaration that the equipment offered are new, recent years' technology and produced not before 2022.
- ix. The bidder must have at least one technical staff for medical devices. It must be an engineer specialized for installation and maintenance of devices, for which the bidder has decided to quote. Original CV-s, signed by engineers themselves, is a must

to be provided; The Bidder should provide the Training/Qualification Certificates of the engineer for the type of the devices of each lot.

x. For the purpose of the post-warranty maintenance, the bidder must submit the list of the spare parts/ consumables associated with respective prices (including maintenance cost) for each of them. These prices should be fixed for at least 7 (seven) years after the warranty period of the goods. In this line, the bidder, should provide a "seven years' availability declaration" for the spare parts/consumables, and a "staff availability declaration" for the maintenance purpose for a such period.

(d) **Manufacturing experience and Technical Capacity:** For the items under the Contract that the bidder is a manufacturer, the Bidder shall furnish documentary evidence to demonstrate that:

- Has been registered and licensed by the regulatory authority in the country of manufacture to supply the Goods;
- It has manufactured goods of similar nature and complexity for at least 3 years [*three years*], prior to the bid submission deadline (a statement of installed manufacturing capacity should be provided); and
- Its annual production capacity of goods of similar nature and complexity for each of the last 3 years [*three years*] prior to the bid submission deadline, is at least 10 times the quantities specified under the contract (a statement of installed manufacturing capacity should be provided)

(e) **Manufacturer's authorization:** A Bidder who does not manufacture an item/s is required to provide a manufacturer authorization in accordance with BDS ITB 17.2 (a). The Bidder shall provide evidence of being duly authorized by a manufacturer (Manufacturer's Authorization Form, Section IV, Bidding Forms), meeting the criteria in (d) (i) and (ii) above, to supply the Goods:

(i) a statement of installed manufacturing capacity should be provided declaring that the manufacturer has manufactured goods of similar nature and complexity for at least 3 years [*three years*], prior to the bid submission deadline.

(ii) a statement of installed manufacturing capacity should be provided declaring that the manufacturer's annual production capacity of goods of similar nature and complexity for each of the last 3 years [*three years*] prior to the bid submission deadline, is at least 10 times the quantities specified under the contract.

At the time of Contract Award, the Bidder (including each subcontractor proposed by the Bidder) shall not be subject to disqualification by the Bank for non-compliance with SEA/SH obligations.

*According to the Albanian Law, all items required under this Bidding Documents should be registered in the National Agency for Drugs and Medical Devices (<http://www.akbpm.gov.al/urdheri.pdf>). This requirement is mandatory only for the successful bidder, who will be selected for contract award.

Based on the Law, the registration shall be made. The foreign Bidders, shall authorize a

local representative for the registration of medical equipment (according to law requirements)

More detailed information and more specific provision on the fulfillment qualification criteria and the relevant documents to be submitted may be found in the Bidding Documents.

Bidding will be conducted through international competitive procurement using a Request for Bids (RFB) as specified in the World Bank’s “Procurement Regulations for IPF Borrowers” World Bank’s July 2016 Revised November 2017 and August 2018) (Procurement Regulations”) and is open to all Bidders as defined in the Procurement Regulations.

Interested eligible Bidders may obtain further information from Interested eligible Bidders may obtain further information from can be obtained at the address below during office hours 08:00 to 16:30 (Monday to Thursday) and 08:00 to 14:00 on Friday:

The bidding document in English may be purchased by interested eligible Bidders upon the submission of a written application to the address below and upon payment of a nonrefundable fee of 20,000 Albanian Leke. The method of payment will be through bank transfer. The document will be sent by e-mail. Interested Bidders are requested to send to the project coordination Unit (PCU) an email or letter to register their interest to participate in this bidding procedure along with the proof of payment. A complete set of the bidding documents will be sent upon receipt of that written or email application along with the bank transaction.

The request for Bidding documents must be submitted in the following address:

In attention to: Mrs. Blerina Dudushi – PCU Project Manager
Ministry of Health and Social Protection Albania
Address: Rr. Kavajes, City: Tirana, ZIP Code: 1000
Country: Albania
Electronic mail address: hsip.dudushi@gmail.com

Bank Details for payment of the amount of 20,000 Albanian Leke:

Project Name:	“PROJEKTI "PERMIRESIMI I SISTEMIT SHENDETSOR"- HSIP
Bank Name:	CREDINS BANK
Account Number (Albanian Lek)	00000739082
IBAN: (Albanian Lek)	AL89 2121 1528 0000 0000 0073 9082
Swift:	CDISALTRXXX

Bids must be delivered to the address below on or before date 05 December 2024 Time: 10:00 AM local time. Electronic Bidding will *not* be permitted. Late Bids will be rejected. Bids will be publicly opened in the presence of the Bidders’ designated representatives and anyone who chooses to attend at the address below 05 December 2024 Time: 10:15 AM

For **Bid submission purposes** only, the Employer's address is:

Ministry of Health and Social Protection

Ministry of Health and Social protection, **Rr. Kavajes- Tirana Albania**

City: **Tirana**

ZIP Code: **1000**

Country: **Albania**

The deadline for Bid submission is:

Date 05th of December 2024

Time: 10:00 AM

The opening shall take place:

Date 05th of December 2024

Time: 10:15 AM

4. All Bids must be accompanied by a Bid Security as below:

3,900 Euro_____ Lot 1 Heart Lung Machine

8,500 Euro_____ Lot 2 Medical devices for surgery interventions

3,800 Euro_____ Lot 3 Ultrasound and bronchoscope

9,200 Euro_____ Lot 4 Monitoring and life support

2,900 Euro_____ Lot 5 C-Arm

The Bid Security shall be valid for twenty-eight (28) days beyond the original date of expiry of the Bid validity, or beyond any extended date if requested under ITB 18.2

5. Attention is drawn to the Procurement Regulations requiring the Borrower to disclose information on the successful bidder's beneficial ownership, as part of the Contract Award Notice, using the Beneficial Ownership Disclosure Form as included in the bidding document.

6. The address(es) referred to above is (are):

Ministry of Health and Social Protection

In attention to. Mrs. Entela RAMOSAÇAJ (Deputy minister)

Ministry of Health and Social protection, **Rr. Kavajes- Tirana Albania**

City: **Tirana**

ZIP Code: **1000**

Country: **Albania**